

Joseph Henrich

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Department of Human Evolutionary Biology
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University Education

- Ph.D. Anthropology, University of California at Los Angeles, 1999
- MA. Anthropology, University of California, Los Angeles, 1995
- BS. Aerospace Engineering, University of Notre Dame, 1991 (high honors)
- BA. Anthropology, University of Notre Dame, 1991 (high honors)

Major Awards and Fellowships

- 2016 Canadian Institute for Advanced Research (CIFAR) Book of the Year Award for *The Secret of Our Success*.
- 2013 Peter and Charlotte Schoenenfeld Visiting Faculty Fellowship at the NYU Stern School of Business
- 2013 Margo Wilson Award for Best Paper in *Evolution and Human Behavior*, awarded by the Human Behavior and Evolution Society.
- 2013 Killam Faculty Research Fellowship
- 2010 Canadian Institute For Advanced Research Fellow (CIFAR), Institutions, Organizations, and Growth (IOG) Group
- 2010 Killam Research Prize
- 2009 Early Career Award for Distinguished Scientific Contributions bestowed by the *Human Behavior and Evolution Society*
- 2007 Canada Research Chair in *Culture, Cognition and Evolution* (Tier 1)
- 2007 Senior Early Career Scholar Peter Wall Institute
- 2006 Canada Research Chair in *Culture, Cognition and Evolution* (Tier 2)
- 2004 Presidential Early Career Award for Scientists and Engineers (United States)
- 2001 Fellow at the Institute for Advanced Study, Berlin (Wissenschaftskolleg), in the research group on *Social Norms and Economic Behavior* (convened by Ernst Fehr)
- 1999 Society of Scholars Fellow at the University of Michigan
- 1997 William J. Fulbright Scholarship
- 1996 Harold K. Schneider Prize for best paper in Economic Anthropology, graduate division, Society for Economic Anthropology

Major Grants (≥ 10K)

- 2014 National Science Foundation (United States). *The Evolution of Culture and Institutions: Evidence from the Kuba Kingdom* (2 years, \$841K). Co-PI along with James Robinson. The PI is Nathan Nunn (Harvard University).
- 2013 John Templeton Foundation. *The Evolution of Prosocial Religions* (3 years, \$800K). Co-PI. The PI is Ara Norenzayan.
- 2012 Social Science and Humanities Research Council (SSHRC) Program Grant. *The Evolution of Religion and Morality* (6 years, \$3M). Co-PI. The PI is Edward Slingerland (UBC).
- 2012 Social Science and Humanities Research Council (SSHRC) Insight Grant. *The Evolution of Kinship* (5 years, \$371K). PI.
- 2012 Social Science and Humanities Research Council (SSHRC) Insight Development Grant. *Pathways to leadership: an investigation into the nature and effectiveness of leadership based on dominance or prestige* (2 years, \$75K). PI.
- 2012 Hampton Grant, UBC. *Understanding God's Mind* (2 years, \$40K). PI
- 2011 European Social Science Research Council (ESRC). *Ritual, Community, and Conflict* (5 years, \$5M). Co-Investigator. The PI is Harvey Whitehouse (University of Oxford).
- 2010 Hampton Grant, UBC, *Teaching in Cross-cultural Perspective* (2 years, \$30K). PI.
- 2010 New Science of Virtues Grant, University of Chicago and the Templeton Foundation. *Virtues in conflict: a cross-cultural study of virtue dilemmas and their resolution* (2 years, \$215K). Co-PI. The PI is Dan Hruschka (ASU).
- 2010 Social Science and Humanities Research Council (SSHRC) *Social Learning and Social Judgments* (3 years, \$91.5K). Co-investigator. The PI is Susan Birch.
- 2009 National Institutes of Health (NIH), *Measuring Cultural Variation* (2 years, \$633K). Co-PI. The PI is Robert Boyd (UCLA).
- 2007 Peter Wall Institute for Advanced Studies, University of British Columbia, Exploratory Workshop Grant for *Integrating Science and the Humanities* (\$25K; w/ C\$27K matching funds from numerous Departments). Co-PI. The PI is Edward Slingerland (UBC).
- 2007 Senior Early Career Scholar at the Peter Wall Institute for Advanced Study
- 2007 Social Science Research Council (SSHRC), *Folksociology: A cross-cultural and developmental investigation of how groups influence thinking about individuals* (3 years, \$118K). PI.
- 2007 Hampton Research Grant, *Ciguatera Toxin & the Evolution of Cultural Practices* (2 years, \$39K). PI
- 2006 Canada Foundation for Innovation (CFI: \$312K for laboratory development)
- 2004 John D. and Catherine T. MacArthur Foundation Grant through the "Preferences Network": *Origins of Prosocial Sentiments* (3 years, \$279K). Co-PI with D. Povenilli. Joan Silk was the PI.

- 2003 Early Career Development Grant from the National Science Foundation (CASE):
Building an Interdisciplinary Program in Culture and Cognition (5 years, \$420K).
PI.
- 2002 National Science Foundation Grant (NSF) from Anthropology, Economics & Decision
Science: *The Roots of Human Sociality: An Ethno-Experimental inquiry in 16 small-
scale societies* (3 years, \$475K). PI and co-PI are Jean Ensminger and Joseph
Henrich
- 1997 National Science Foundation (NSF) Dissertation Improvement Grant (\$12K)
- 1997 Organization of American States Fellowship (\$10K)
- 1997 International Studies and Overseas Program Graduate Dissertation Fellowship (\$10K)
- 1994 National Science Foundation (NSF) Graduate Fellowship (3 year award)

Positions Held and Work Experience

- 2015+ **Professor of Human Evolutionary Biology at Harvard University**
- Director of Graduate Studies
 - Departmental Committees: Faculty Search (Chair, 2016, 2017) and Graduate Curriculum
- 2010-2016 **Professor in the Departments of Psychology and Economics at the University of British Columbia.**
- Departmental Committees: Faculty Awards, Student Awards, Faculty Search, Instructor Search, Graduate Student Admissions, Website
 - Co-Director of the *Human Evolution, Cognition and Culture Centre* (HECC)
- 2013-14 **Peter and Charlotte Schoenenfeld Visiting Faculty Fellow at New York University's Stern School of Business**
- Enrich the intellectual environment
 - Guest lectures in various courses
- 2010-12 **Consultant and Expert Witness for the Attorney General of British Columbia**
- Research and preparation of affidavit on polygyny in global perspective for the Supreme Court of British Columbia on the constitutionality of criminalizing polygamy
 - Expert testimony followed by cross-examination
 - Review of affidavits from other expert witnesses
- 2006-10 **Associate Professor (tenure) in the Departments of Psychology and Economics at the University of British Columbia**
- Teaching and advising graduate and undergraduates
 - Committees: Search (Psychology & Economics), Awards (Psychology), Tenure Review (Psychology), Peer evaluation (Economics)
 - Co-director of the Centre for Human Evolution, Culture, and Cognition
- 2002-07 **Assistant & Associate (tenure) Professor of Anthropology at Emory University**

- Teaching and advising graduate and undergraduates
- Committee work, including graduate admissions, senior faculty search, honors committee and departmental speakers series.
- Founded and co-administer the Evolution and Human Behavior Seminar Series
- Designing a curriculum for Culture and Cognition at Emory

2001-02 **Fellow at the Institute for Advanced Study (*Wissenschaftskolleg*)**, Berlin
An interdisciplinary Research Group on Social Norms and Economic Decision-making convened by Ernst Fehr

1999-02 **Visiting Assistant Professor and Post Doctoral Research Fellow**
University of Michigan Business School, Department of Organizational Behavior

- Teaching graduate seminars in the Culture & Cognition Program, an interdisciplinary program between psychology and anthropology.
- Participating faculty member in the Undergraduate Research Opportunity Program

1999 **University Teaching Fellow**
Department of Anthropology, University of California at Los Angeles

- Designed interdisciplinary undergraduate seminar
- Lectured and led discussions; designed examination questions

1996 **Reader** for the *Evolution of Human Societies* (taught by Allen Johnson)
Department of Anthropology, University of California at Los Angeles

- Graded essays, prepared examination questions, guest Lectures

1995-96 **Teaching Assistant** for *Human Evolution* (taught by Silk and Manson)
Department of Anthropology, University of California at Los Angeles

- Prepared and delivered review lectures and led discussions
- Designed examination questions and tutored students and assigned grades

1991-93 **Test and Evaluation Systems Engineer**
General Electric Aerospace/ Martin Marietta, Springfield, VA

- Performed real time command, control and analysis of all ground and on-orbit assets.
- Performed operations using large scale hardware and software systems in an IBM MVS/XA environment.
- Executed contingency responses dictated by system anomalies on either ground or vehicle components.

Publications and Forthcoming Contributions¹

Books

Henrich, J. (2015) *The Secret of Our Success: How learning from others drove human evolution, domesticated our species and made us smart*. Princeton, NJ: Princeton University Press.

Henrich, N. & J. Henrich (2007) *Why Humans Cooperate: A cultural and evolutionary explanation*. Oxford: Oxford University Press.

Project-Based Edited Volumes and Special Issues

Purzycki, B. G., Henrich, J. and Norenzayan, A., eds. (in press). The Evolution of Religion and Morality [special issue]. *Religion, Brain and Behavior*.

Ensminger, J. & J. Henrich (2014) *Experimenting with Social Norms: Fairness and Punishment in Cross-Cultural Perspective*. New York: Russell Sage Foundation Press.

Henrich, J., R. Boyd, S. Bowles, H. Gintis E. Fehr, & C. Camerer (Eds.). (2004) *Foundations of Human Sociality: Ethnography and Experiments in 15 Small-Scale societies*. Oxford: Oxford University Press.

Forthcoming Journal Articles, Chapters and Comments

- 1) Purzycki, B. G., Norenzayan, A., Apicella, C., Atkinson, Q., Baimel, A., Cohen, E., McNamara, R. A., Willard, A. K., and Henrich, J. (forthcoming) The evolution of religion and morality: A synthesis of ethnographic and experimental evidence from eight societies. *Religion, Brain and Behavior*
- 2) McNamara, R.A., & Henrich, J. (forthcoming). Jesus vs. the Ancestors: How specific religious beliefs shape prosociality on Yasawa Island, Fiji. *Religion Brain & Behavior*.
- 3) Henrich, J., & C. Tennie (forthcoming) Cultural evolution in chimpanzees and humans. *Chimpanzees and Human Evolution*. Edited by M. Muller, R. Wrangham, & D. Pilbeam. Cambridge: Harvard University Press.
- 4) McNamara, R. A., & Henrich, J. (forthcoming). Kin and Kinship Psychology both influence cooperative coordination in Yasawa, Fiji. *Evolution and Human Behavior*.

Articles Journals

- 5) Purzycki, B., Apicella, C. L., Atkinson, Q., Cohen, E., McNamara, R., Willard, A., Xygalatas, D., Norenzayan, A. & J. Henrich (2016) Cross-cultural dataset for the Evolution of Religion and Morality Project. *Scientific Data*, 3 (160099): 10.1038/sdata.2016.99.
- 6) Bauer, M., Blattman, C., Chytilova, J., Henrich, J., Miguel, E., & Mitts., T. Can War Foster Cooperation? (2016) *Journal of Economic Perspectives*, 30(3): 249-274.
- 7) Broesch, T., Rochat, P., Olah, K., Broesch, J., & J. Henrich (2016) Similarities and differences in maternal responsiveness in three societies: Evidence from Fiji, Kenya and US. *Child Development*, 87(3): 700-11.

¹ Underlined names were students or post-docs working with me at the time of the research.

- 8) Norenzayan, A., Shariff, A. F., Gervais, W. M., Willard, A., McNamara, R., Slingerland, E., & J. Henrich (2016) The Cultural Evolution of Prosocial Religions. *Behavioral and Brain Sciences*, 39: 1-19.
- 9) Norenzayan, A., Shariff, A. F., Gervais, W. M., Willard, A., McNamara, R., Slingerland, E., & J. Henrich (2016) Parochial prosocial religions: Historical and contemporary evidence for a cultural evolutionary process. *Behavioral and Brain Sciences*, 39:43-65.
- 10) Purzycki, B. G., Apicella, C., Atkinson, Q. D., Cohen, E., McNamara, R. A., Willard, A. K., Xygalatas, D., Norenzayan, A. & J. Henrich (2016) Moralistic gods, supernatural punishment and the expansion of human sociality. *Nature*, 530: 327–330.
- 11) Muthukrishna, M., & Henrich, J. (2016) Innovation in the Collective Brain. *Philosophical Transactions of the Royal Society B*, 371(1690): 20150192.
- 12) McKerracher, L., Collard, M., & J. Henrich (2016) Food Aversions and Cravings during Pregnancy on Yasawa Island, Fiji. *Human Nature*, 27(3): 296-315.
- 13) Muthukrishna, M., Morgan, T. J. H., & J. Henrich (2016) The when and who of social learning and conformist transmission. *Evolution and Human Behavior*, 37(1): 10-20.
- 14) Willard, A. K., Henrich, J., & Norenzayan, A. (2016) Memory and Belief in the Transmission of Counterintuitive Content. *Human Nature*, 27(3): 221-243.
- 15) Cheng, J. T., Tracy, J. L., Ho, S., & Henrich, J. (2016) Listen, Follow Me: Dynamic Vocal Signals of Dominance Predict Emergent Social Rank in Humans. *Journal of Experimental Psychology: General*, 145(5), 536–547.
- 16) Moya, C. & J. Henrich (2016) Culture-gene coevolutionary psychology: cultural learning, language, and ethnic psychology. *Current Opinion in Psychology*, 8:112-118.
- 17) Barrett, H. C., Bolyanatz, A., Crittenden, A. N., Fessler, D. M. T., Fitzpatrick, S., Gurven, M., Henrich, J., et al. (2016) Small-Scale Societies Exhibit Fundamental Variation in the Role of Intentions in Moral Judgment. *Proceedings of the National Academy of Sciences of the United States*, 133(17): 4688–4693.
- 18) McNamara, R., Norenzayan, A., & J. Henrich (2016) Supernatural punishment, in-group biases, and material insecurity: experiments and ethnography from Yasawa, Fiji. *Religion, Brain and Behaviour*, 6(1):34-55.
- 19) Moya, C., Boyd, R., & J. Henrich (2015) Reasoning about cultural and genetic transmission: Developmental and cross-cultural evidence from Peru, Fiji, and the US on how people make inferences about trait and identity transmission. *Topics in Cognitive Science*, 7(4): 595-610.
- 20) Henrich, J., Chudek, M., & R. Boyd (2015) The Big Man Mechanism: How prestige fosters cooperation and creates prosocial leaders. *Philosophical Transactions of the Royal Society B*, 370(1683).
- 21) Fessler, D.M.T., Barrett, C., Kanovsky, M., Stich, S., Holbrook, C., Henrich, J., . . . & S. Laurence (2015) Moral parochialism and contextual contingency across seven societies. *Proceedings of the Royal Society B: Biological Sciences*, 282: 20150907.

- 22) Henrich, J. (2015) Culture and social behavior. *Current Opinion in Behavioral Sciences*, 3: 84-89.
- 23) Salali, G. D., Juda, M., & J. Henrich (2015) Transmission and Development of Costly Punishment in Children. *Evolution and Human Behavior*, 36(2): 86-94.
- 24) McKerracher, L., Collard, M., & J. Henrich (2015) The expression and adaptive significance of pregnancy-related nausea, vomiting, and aversions on Yasawa Island, Fiji. *Evolution and Human Behavior*, 36(2): 95-102.
- 25) Hruschka, D. Efferson, C., Jiang, T., Falletta-Cowden, A., Sigurdsson, S., McNamara, R., Sands, M., Munira, S., Slingerland, E., & J. Henrich (2014) Impartial Institutions, Pathogen Stress, and the Expanding Social Network. *Human Nature*, 25:567-579.
- 26) Broesch, J., Henrich, J., & H.C. Barrett (2014) Adaptive Content Biases in Learning About Animals Across the Lifecourse. *Human Nature*, 25: 181-199.
- 27) Henrich, J. (2014) Rice, Psychology, and Innovation. *Science*, 344(6184): 593-594.
- 28) Muthukrishna, M., Shulman, B.W., Vasilescu, V., & J. Henrich (2013) Sociality Influences Cultural Complexity. *Proceedings of the Royal Society B: Biological Sciences*, 281(1774): 20132511.
- 29) Bauer, M., Cassar A., Chytilová, J. & J. Henrich (2013) War's Enduring Effects on the Development of Egalitarian Motivations and In-group Biases. *Psychological Science*, 25(1): 47-57.
- 30) House, B., Silk, J. B., Henrich, J., Barrett, C., Scelza, B., Boyette, A., Hewlett, B., S. Laurence (2013) The Ontogeny of Prosocial Behavior across Diverse Societies. *Proceedings of the National Academy of Sciences of the United States* 110(36): 14586-14591.
- 31) Hruschka, D. & J. Henrich (2013) Economic and evolutionary hypotheses for cross-population variation in parochialism. *Frontiers in Human Neuroscience*, 7: 559.
- 32) Kline, M. Boyd, R. & J. Henrich (2013) Teaching and Life History of Cultural Transmission in Fijian Villages. *Human Nature*, 24(4): 35-374.
- 33) Hruschka, D. J., & J. Henrich (2013) Institutions, parasites and the persistence of in-group preferences. *PLoS ONE*, 8(5): e63642.
- 34) Silk, J., Brosnan, S. F., Henrich, J., Lambeth, S. P., & S. Shapiro (2013) Chimpanzees share food for many reasons: the role of kinship, reciprocity, social bonds, and harassment on food transfers. *Animal Behavior*, 85: 941-947.
- 35) House, B., Henrich, J., Sarnecka, B., & J. B. Silk (2013) The Development of Contingent Reciprocity in Children. *Evolution and Human Behavior*, 34: 86-93.
- 36) Barrett, H. C., Broesch, T., Scott, R. M., He, Z., Baillargeon, R., Wu, D., Bolz, M., Henrich, J., Setoh, P., Wang, J., & S. Laurence (2013) Early false-belief understanding in traditional non-Western societies. *Proceedings of the Royal Society B: Biological Sciences*, 208: 20122654.

- 37) Tracy, J. L., Shariff, A. F., Zhao, W., & J. Henrich (2013) Cross-Cultural Evidence that the Nonverbal Expression of Pride is an Automatic Status Signal. *Journal of Experimental Psychology: General*, 142(1): 163-180.
- 38) Cheng, J. T., Tracy, J. L., Foulsham, T., Kingstone, A., & J. Henrich (2013) Two Ways to the Top: Evidence that Dominance and Prestige are Distinct yet Viable Avenues to Social Rank and Influence. *Journal of Personality and Social Psychology*, 104: 103-125.
- 39) Laurin, K., Shariff, A., Henrich, J., & A. C. Kay (2012) Outsourcing punishment to god: Beliefs in divine control reduce earthly punishment. *Proceedings of the Royal Society B: Biological Sciences*, 279: 3272-3281.
- 40) Nakahashi W., Wakano, J., & J. Henrich (2012) Adaptive Social Learning Strategies in Temporally and Spatially Varying Environments: How temporal vs. spatial variation, number of cultural traits, and the costs of learning influence the evolution of conformist-biased transmission, payoff-biased transmission and individual learning. *Human Nature*, 23: 386-418.
- 41) Richerson, P. & J. Henrich (2012) Tribal Social Instincts and the Cultural Evolution of Institutions to Solve Collective Action Problems. *Cliodynamics*, 3(1): 38-80.
- 42) House, B.R., Henrich, J., Brosnan, S.F., & J. B. Silk (2012) The ontogeny of human prosociality: behavioral experiments with children aged 3 to 8. *Evolution and Human Behavior*, 33(4): 291-308.
- 43) Henrich, J. (2012) Hunter-gatherer cooperation. *Nature (News and Views)* 481: 449-450.
- 44) Henrich, J., Boyd, R., & P. J. Richerson (2012) The Puzzle of Monogamous Marriage. *Philosophical Transactions of the Royal Society B: Biological Sciences*, 367: 657-669.
- 45) Chudek, M., Heller, S., Birch, S., & J. Henrich (2012) Prestige-Biased Cultural Learning: Bystander's Differential Attention to Potential Models Influences Children's Learning. *Evolution and Human Behavior*, 33: 46-56. (Margo Wilson Award Winner, 2013 for best paper)
- 46) Gervais, W.M., Willard, A.K., Norenzayan, A., & J. Henrich (2011) The Cultural Transmission of Faith: Why innate intuitions are necessary, but insufficient, to explain religious belief. *Religion*, 41(3): 389-410.
- 47) Boyd, R., Richerson, P., & J. Henrich (2011) The Cultural Niche. *Proceedings of the National Academy of Sciences of the United States*, 108: 10918-10925.
- 48) Chudek, M. & J. Henrich (2011) Culture-gene coevolution, norm-psychology and the emergence of human prosociality. *Trends in Cognitive Sciences*, 15(5): 218-226.
- 49) Henrich, J. & J. Broesch (2011) On the nature of cultural transmission networks: Evidence from Fijian villages for adaptive learning biases. *Philosophical Transactions of the Royal Society B: Biological Sciences*, 366: 1139-1148.
- 50) Boyd, R., Richerson P. J., & J. Henrich (2011). Rapid cultural adaptation can facilitate the evolution of large-scale cooperation. *Behavioral Ecology and Sociobiology*, 65: 431-444.

- 51) Henrich, J. & N. Henrich (2010) The Evolution of Cultural Adaptations: Fijian taboos during pregnancy and lactation protect against marine toxins. *Proceedings of the Royal Society B: Biological Sciences*, 277: 3715-3724.
- 52) Henrich, J., Heine, S., & A. Norenzayan (2010) Most People are not WEIRD. *Nature*, 446: 29.
- 53) Henrich, J., Heine, S., & A. Norenzayan (2010) The Weirdest People in the World. *Behavioral and Brain Sciences* [Target Article], 33: 1-23.
- 54) Henrich, J., Heine, S., & A. Norenzayan (2010) Beyond WEIRD: Towards a Broad-based Behavioral Sciences. *Behavioral and Brain Sciences* [Reply], 33: 51-75.
- 55) Gervias, W. & J. Henrich (2010) The Zeus Problem. *Journal of Cognition and Culture*, 10: 383-389.
- 56) Foulsham, T., Cheng, J., Tracy, J., Henrich, J., & A. Kingstone (2010) Gaze Allocation in a Dynamic Social Situation of Social Status and Speaking. *Cognition*, 117: 319-331.
- 57) Cheng, J., Tracy, J., & J. Henrich (2010) Pride, Personality, and the Evolutionary Foundations of Human Social Status. *Evolution and Human Behavior*, 31(5): 33-347.
- 58) Atran, S. & J. Henrich (2010) The Evolution of Religion. *Biological Theory: Integrating Development, Evolution and Cognition*, 5(1): 18-30.
- 59) Richerson, P. J., Boyd, R., & J. Henrich (2010) Gene-Culture Coevolution in the Age of Genomics. *Proceedings of the National Academy of Science of the United States*, 107: 8985-8992.
- 60) Henrich, J., Ensminger, J., McElreath, R., Barr, A., Barrett, H. C., Bolyanatz, A., Camilo Cardenas, J., Gurven, M., Gwako, E., Henrich, N., Lesorogol, C., Marlowe, F.W., Tracer, D., & J. Ziker (2010) Markets, religion, community size and the evolution of fairness and punishment. *Science*, 327: 1480-1484.
- 61) Broesch, T., Callaghan, T., Henrich, J., & P. Rochat (2010) Cultural Variations in Children's Mirror Self-Recognition. *Journal of Cross-Cultural Psychology*, 42(6): 1019-1031.
- 62) Shariff, A.F., Tracy, J. L., Cheng, J. T., & J. Henrich (2010) Further thoughts on the evolution of pride's two facets: A response to Clark. *Emotion Review*, 2(4): 399-400.
- 63) Henrich, J. (2009). The evolution of costly displays, cooperation, and religion. *Evolution and Human Behavior*, 30: 244-260.
- 64) Brosnan, S., Silk, J. B., Henrich, J., Mareno, M. C., Lambeth, S. P. & S. J. Schapiro (2009). Chimpanzees (*Pan troglodytes*) do not develop contingent reciprocity in an experimental task. *Animal Cognition*, 12: 317-322.
- 65) Henrich, J. & R. Boyd (2008) Division of Labor, Economic Specialization, and the Evolution of Social Stratification. *Current Anthropology*, 49(4): 715-724.
- 66) O'Gorman, R., Henrich, J., & M. Van Vugt (2008) Constraining free riding in public good games: designated solitary punishers can sustain human cooperation. *Proceedings of the Royal Society B: Biological Sciences*, 276: 323-329.

- 67) Gintis, H., Henrich, J., Bowles, S., Boyd, R., & E. Fehr (2008) Strong reciprocity and the roots of human morality. *Social Justice Research*, 21(2): 241-253.
- 68) Henrich, J., Boyd, R., & P. J. Richerson (2008) Five Misunderstandings about Cultural Evolution. *Human Nature*, 19:119-137.
- 69) Heine, S., Takemoto, T., Moskaleiko, S., Lasaleta, J., & J. Henrich (2008) Mirrors in the head: Cultural variation in objective self-awareness. *Personality and Social Psychology Bulletin*, 34:879-887.
- 70) Vonk, J., Brosnan, S.F., Silk, J.B., Henrich, J., Richardson, A., Lambeth, S.P., Schapiro, S., & D. J. Povinelli (2008) Chimpanzees do not take advantage of very low cost opportunities to deliver food to unrelated group members. *Animal Behavior*, 75: 1757-1770.
- 71) Marlowe, F. W., Berbesque, J.C., Barr, A., Ensminger, J., Barrett, H.C., Bolyanatz, A., Cardenas, J.C., Gurven, M., Gwako, E., Henrich, J., Henrich, N., Lesorogol, C., Tracer, D., & J. Ziker (2008) More 'altruistic' punishment in larger societies, *Proceedings of the Royal Society B: Biological Sciences*, 275: 587-590.
- 72) Henrich, J., McElreath, R., Barr, A., Ensminger, J. Barrett, H.C., Bolyanatz, A., Camilo Cardenas, J. Gurven, M., Gwako, E., Henrich, N., Lesorogol, C., Marlowe, F.W., Tracer, D., & J. Ziker (2006) Costly Punishment Across Human Societies. *Science*, 312: 1767-1770.
- 73) Henrich, J. & N. Henrich (2006) Culture, Evolution, and the Puzzle of Human Cooperation. *Cognitive Systems Research*, 7: 220-245.
- 74) Henrich, J. (2006) The Evolution of Cooperative Institutions: Tackling the Problem of Equilibrium Selection. *Science [Perspectives]*, 312: 60-61.
- 75) Hruschka, D. & J. Henrich (2006) Friendship, cliquishness, and the emergence of cooperation. *Journal of Theoretical Biology*, 239(1): 1-15.
- 76) Henrich, J. (2006) Understanding Cultural Evolutionary Models: A Reply to Read's Critique. *American Antiquity*, 71(4): 771-782.
- 77) McCauley, R. & J. Henrich (2006) Susceptibility to the Muller-Lyer Illusion, Theory-Neutral Observation, and the Diachronic Penetrability of the Visual Input System. *Philosophical Psychology*, 19(1): 1-23.
- 78) Henrich, J., Boyd, R., Bowles, S., Gintis, H., Fehr, E., Camerer, C., McElreath, R., Gurven, M., Hill, K., Barr, A., Ensminger, J., Tracer, D., Marlow, F. W., Patton, J., Alvard, M., Gil-White, F. & N. Smith (2005) "Economic Man" in cross-cultural perspective: Behavioral experiments from 15 small-scale societies. *Behavioral and Brain Sciences* [Target article], 28: 795-815 (includes 23 commentaries).
- 79) Henrich, J., Boyd, R., Bowles, S., Gintis, H., Fehr, E., Camerer, C., McElreath, R., Gurven, M., Hill, K., Barr, A., Ensminger, J., Tracer, D., Marlow, F. W., Patton, J., Alvard, M., Gil-White, F. & N. Smith (2005) Models of decision-making and the evolution of social preferences. *Behavioral and Brain Sciences* [Reply], 28: 838-855.

- 80) Silk, J. B., Brosnan, S. F., Vonk, J., Henrich, J., Povinelli, D. J., Richardson, A., Lambeth S. P., Mascaró, J., & S. J. Shapiro (2005) Chimpanzees are indifferent to the welfare of unrelated group members. *Nature*, 437: 1357-1359.
- 81) Henrich, J. (2004) Demography and Cultural Evolution: Why adaptive cultural processes produced maladaptive losses in Tasmania. *American Antiquity*, 69(2): 197-214.
- 82) Henrich, J. (2004) Cultural Group Selection, coevolutionary processes and large-scale cooperation. *Journal of Economic Behavior and Organization* [Target Article], 53: 3-35.
- 83) Henrich, J. (2004) Reply. *Journal of Economic Behavior and Organization* [Reply], 53: 127-143.
- 84) Henrich, J. & R. McElreath (2003) The Evolutionary Foundations of Cultural Evolution. *Evolutionary Anthropology*, 12(3): 123-135.
- 85) Henrich, J. & R. Boyd (2002) On Modeling Cognition and Culture: Why replicators are not necessary for cultural evolution. *Journal of Cognition and Culture*, 2(2): 87-112.
- 86) Henrich, J. & R. McElreath (2002) Are Peasants Risk Averse Decision-Makers. *Current Anthropology*, 43(1): 172-181.
- 87) Henrich, J. (2001) Cultural Transmission and the Diffusion of Innovations: Adoption dynamics indicate that biased cultural transmission is the predominate force in behavioral change and much of sociocultural evolution. *American Anthropologist*, 103: 992-1013.
- 88) Henrich, J., Boyd, R., Bowles, S., Camerer, C., Gintis, H., McElreath, R., & E. Fehr (2001) In search of Homo economicus: Experiments in 15 Small-Scale Societies. *American Economic Review*, 91(2), 73-79.
- 89) Henrich, J. & R. Boyd (2001) Why people punish defectors: conformist transmission stabilizes costly enforcement of norms in cooperative dilemmas. *Journal of Theoretical Biology*, 208, 79-89.
- 90) Henrich, J. & F. Gil-White (2001) The Evolution of Prestige: freely conferred status as a mechanism for enhancing the benefits of cultural transmission. *Evolution and Human Behavior*, 22:1-32.
- 91) Henrich, J. (2000) Does culture matter in economic behavior? Ultimatum game bargaining among the Machiguenga. *American Economic Review*, 90(4): 973-979.
- 92) Henrich, J. & R. Boyd (1998) The evolution of conformist transmission and between-group differences. *Evolution and Human Behavior*, 19: 215-242.
- 93) Henrich, J. (1997) Market Incorporation, Agricultural Change and Sustainability among the Machiguenga Indians of the Peruvian Amazon. *Human Ecology*, 25(2): 319-351.

Published Short Critiques or Comments

- 1) Shariff, A. F., Willard, A. K., Muthukrishna, M., Kramer, S. R., & Henrich, J. (2016) What is the association between religious affiliation and children's altruism? *Current Biology*, 26 (15): R699–R700.
- 2) Henrich, J., Boyd, R., Derex, M., Kline, M. A., Mesoudi, A., Muthukrishna, M., Powell, A. T., et al. (2016) Understanding cumulative cultural evolution. *Proceeding of the National Academy of Sciences*, 113(44): E6724-E6725.

- 3) Henrich, J., & R. Boyd (2016) How evolved psychological mechanisms empower cultural group selection. *Behavioral and Brain Sciences*, 39 (10.1017/S0140525X15000138).
- 4) Chudek, M & J. Henrich (2013) Tackling group-level traits by starting at the start. *Behavioral and Brain Sciences*, 37(3): 256-7.
- 5) Henrich, J. & J. B. Silk (2013) Interpretative problems with chimpanzee ultimatum game [Comment on Proctor et. al.]. *Proceedings of the National Academy of Sciences of the United States*, 110(33): E3049.
- 6) Henrich, J. & M. Chudek (2012) Understanding the research program. *Behavioral and Brain Sciences* [Commentary on Guala], 35(1), 29-30.
- 7) Henrich, J., Boyd, R., McElreath, R., Gurven, M., Richerson, P. J., Ensminger, J., Alvard, M., Barr, A., Barrett, C., Bolyanatz, C. F., Cardenas, J-C., Fehr, E., Gintis, H. M., Gil-White, F., Gwako, E. L., Henrich, N., Hill, K., Lesorogol, C., Patton, J. Q., Marlowe, F. W., Tracer, D. P., & J. Ziker (2012) Culture does account for variation in game behavior [Comment on van Hoorn]. *Proceedings of the National Academy of Sciences of the United States*, 109(26): E1678.
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- 10) Silk, J. B., Brosnan, S. F., Vonk, J., Henrich, J., Povinelli, D. J., Richardson, A., Lambeth S. P., Mascaró, J., & S. J. Shapiro (2006) Chimpanzee choice and prosociality (reply). *Nature*, 440: E6.
- 11) Henrich, J. (2004) Inequity Aversion in Capuchins? *Nature*, 42:139.
- 12) Henrich, J. & R. McElreath (2002) Reply to Kuznar's comment on our "Are Peasants Risk Averse Decision-Makers. *Current Anthropology*, 4(5): 788-789.
- 13) Henrich, J. (2001) On Risk Preferences and Curvilinear Utility Curves: A comment on Kuznar's piece. *Current Anthropology*, 42(5): 711.
- 14) Henrich, J. (2001) Challenges for everyone: real people, deception, one-shot games, social learning, and computers. *Behavioral and Brain Sciences* [Commentary], 24(3): 414-415.

Book Chapters

- 1) Chudek, M. Muthukrishna, M. & J. Henrich (2015) Cultural Evolution. In *The Handbook of Evolutionary Psychology* (Second Edition). Edited by D. Buss. Hoboken, NJ: John Wiley & Sons Inc.

- 2) Cheng, J. T., Tracy, J. L., & J. Henrich, J. (2014) Toward a unified science of hierarchy: Dominance and prestige are two fundamental pathways to human social rank. In *The psychology of social status*. Edited by J.T. Cheng, J. L. Tracy, & C. Anderson. New York: Springer
- 3) Henrich, J. & J. Ensminger (2014) Introduction. In *Experimenting with Social Norms: Fairness and Punishment in Cross-Cultural Perspective*. Edited by J. Ensminger & J. Henrich. New York: Russell Sage Foundation Press.
- 4) Henrich, J. & J. Ensminger (2014) Chapter 2: Theoretical Foundations—The Coevolution of Social Norms, Intrinsic Motivation, Markets, and the Institutions of Complex Societies. In *Experimenting with Social Norms: Fairness and Punishment in Cross-Cultural Perspective*. Edited by J. Ensminger & J. Henrich. New York: Russell Sage Foundation Press.
- 5) Ensminger, J. & J. Henrich (2014) Chapter 3: Cross-Cultural Experimental Methods, Sites, and Variables. In *Experimenting with Social Norms: Fairness and Punishment in Cross-Cultural Perspective*. Edited by J. Ensminger & J. Henrich. New York: Russell Sage Foundation Press.
- 6) Henrich, J. & J. Ensminger (2014) Chapter 4: Empirical Results—Markets, Community Size, Religion and the Nature of Human Sociality. In *Experimenting with Social Norms: Fairness and Punishment in Cross-Cultural Perspective*. Edited by J. Ensminger & J. Henrich. New York: Russell Sage Foundation Press.
- 7) Henrich, J. & N. Henrich (2014) Fairness without Punishment: Behavioral Experiments in the Yasawa Islands, Fiji. In *Fairness and Punishment in Cross-Cultural Perspective*. Edited by J. Ensminger & J. Henrich. New York: Russell Sage Foundation Press.
- 8) Slingerland, E., Henrich, J., & A. Norenzayan (2013) The evolution of prosocial religions. In *Cultural Evolution: Society, Technology, Language and Religion*. Edited by P. J. Richerson & M. H. Christiansen. Cambridge: MIT Press.
- 9) Norenzayan, A., Henrich, J., & E. Slingerland (2013) Religious Prosociality: A Synthesis. In *Cultural Evolution: Society, Technology, Language and Religion*. Edited by P. J. Richerson & M. H. Christiansen. Cambridge: MIT Press.
- 10) Boyd, R., Richerson, P. J., & J. Henrich (2013) The cultural evolution of technology: Facts and theories. In *Cultural Evolution: Society, Technology, Language and Religion*. Edited by P. J. Richerson & M. H. Christiansen. Cambridge: MIT Press.
- 11) Chudek, M., Zhao, W., & J. Henrich (2013) Culture-Gene Coevolution, Large-Scale Cooperation and the Shaping of Human Social Psychology. In *Signaling, Commitment, and Emotion*. Edited by B. Calcott, R. Joyce, & K. Sterelny. Cambridge: MIT Press.
- 12) Chudek, M., Brosseau-Liard, P., Birch, S., & J. Henrich (2013) Culture-gene coevolutionary theory and children's selective social learning. In *Navigating the social world: What infants, children, and other species can teach us*. Edited by M. R. Banaji & S. A. Gelman. New York: Oxford University Press.
- 13) Shariff, A.F., Norenzayan, A., & J. Henrich (2009) The Birth of High Gods: How the cultural evolution of supernatural policing agents influenced the emergence of complex, cooperative human societies, paving the way for civilization. In *Evolution, culture and*

- the human mind*. Edited by M. Schaller, A. Norenzayan, S. Heine, T. Yamagishi, & T. Kameda. New York: Psychology Press.
- 14) Henrich, J. (2009) The Evolution of Innovation-Enhancing Institutions. In *Innovation in Cultural Systems: Contributions from Evolutionary Anthropology*. Edited by Michael O'Brien & Stephen Shennan. Cambridge: MIT Press.
 - 15) Henrich, J. (2008) A Cultural Species. In *Explaining Culture Scientifically*. Edited by Melissa Brown. Seattle: University of Washington Press.
 - 16) Henrich, J. & R. McElreath (2007) Dual Inheritance Theory: The Evolution of Human Cultural Capacities and Cultural Evolution. In *Oxford Handbook of Evolutionary Psychology*. Edited by Robin Dunbar & Louise Barrett. New York: Oxford University Press.
 - 17) McElreath, R. & J. Henrich (2007) Modeling Cultural Evolution. In *Oxford Handbook of Evolutionary Psychology*. Edited by Robin Dunbar and Louise Barrett. New York: Oxford University Press.
 - 18) Henrich, J., Boyd, R., Bowles, S., Camerer, C., Fehr, E., Gintis, H., & R. McElreath (2004) Introduction and Guide to the Volume (pp. 1-7). In *Foundations of Human Sociality: Ethnography and Experiments in 15 small-scale societies*. Edited by J. Henrich, R. Boyd, S. Bowles, H. Gintis, E. Fehr & C. Camerer. New York: Oxford University Press.
 - 19) Henrich, J., Boyd, R., Bowles, S., Camerer, C., Fehr, E., Gintis, H., & R. McElreath (2004) Overview and Synthesis (pp. 8-54). In *Foundations of Human Sociality: Ethnography and Experiments in 15 small-scale societies*. Edited by J. Henrich, R. Boyd, S. Bowles, H. Gintis, E. Fehr & C. Camerer. New York: Oxford University Press.
 - 20) Henrich, J. & N. Smith (2004) Comparative experimental evidence from Machiguenga, Mapuche, Huinca & American populations shows substantial variation among social groups in bargaining and public goods behavior. In *Foundations of Human Sociality: Ethnography and Experiments in 15 small-scale societies*. Edited by J. Henrich, R. Boyd, S. Bowles, H. Gintis, E. Fehr & C. Camerer. New York: Oxford University Press.
 - 21) Henrich, J., Young, P., Smith, E., Bowles, S., Richerson, P., Hopfensitz, A., Sigmund, K., & F. Weissing (2003) The Culture and Genetic Origins of Human Cooperation. In *Genetic and Culture Evolution of Cooperation*. Edited by Peter Hammerstein. Cambridge: MIT Press.
 - 22) Richerson, P., Boyd R., & J. Henrich (2003) The Cultural Evolution of Cooperation. In *Genetic and Culture Evolution of Cooperation*. Edited by Peter Hammerstein. Cambridge: MIT Press.
 - 23) Fehr, E. & J. Henrich (2003) Is Strong Reciprocity a Maladaptation. In *Genetic and Culture Evolution of Cooperation*. Edited by Peter Hammerstein. Cambridge: MIT Press.
 - 24) Henrich, J. (2002) Decision-making, cultural transmission and adaptation in economic anthropology. In *Theory in Economic Anthropology*. Edited by J. Ensminger. New York: AltaMira Press.

- 25) Henrich, J., Albers, W., Boyd, R., Gigerenzer, G., McCabe, K., Ockenfels, A., & H. P. Young (2001) What is the Role of Culture in Bounded Rationality? In *Bounded Rationality: The Adaptive Toolbox*. Edited by G. Gigerenzer & R. Selten. Cambridge: MIT Press.

Replications of earlier journal articles

- 1) Henrich, J. (forthcoming) Cultural Group Selection, coevolutionary processes and large-scale cooperation. In *Biological Economics*, edited by Andrew Lo and Ruixun Zhang. The International Library of Critical Writings in Economics. Cheltenham: Edgar Elgar Publishing. Republished from *Journal of Economic Behavior and Organization* 53: 3-35.
- 2) Henrich, J., Heine, S., & A. Norenzayan (2013) The Weirdest People in the World. In *Arguing about Human Nature*. Edited by Stephen Downes & Edouard Machery. New York: Routledge Press. Republished from *Behavioral and Brain Sciences*, 33: 1-23.
- 3) Henrich, J., Boyd, R., Bowles, S., Camerer, C., Gintis, H., McElreath, R. & E. Fehr (2009) In search of Homo economicus: Experiments in 15 Small-Scale Societies. Republished in *Culture and Economic Growth*. Edited by Mark Blaug. The International Library of Critical Writings in Economics. Republished from *American Economic Review* 91(2): 73-79.
- 4) Henrich, J., Boyd, R., Bowles, S., Camerer, C., Gintis, H., McElreath, R. & E. Fehr (2009) In search of Homo economicus: Experiments in 15 Small-Scale Societies. Republished in *Darwinism and Economics*. Edited by G. M. Hodgson. The International Library of Critical Writings in Economics. Republished from *American Economic Review* 91(2): 73-79.
- 5) Figure 1 of Henrich (2001) in Moore, K. M., Myer, J., & C. Clements (2013) Small Farmer Choice and Decision Making in Sustainable Soil Management. In *Advances in Soil Science VI*. Edited by R. Lal & B. A. Stewart. Taylor & Francis Group.
- 6) Henrich, J. & J. Broesch (2012) On the nature of cultural transmission networks: Evidence from Fijian villages for adaptive learning biases. In *Culture Evolves*. Edited by A. Whiten, R. Hinde, C. Stringer, & K. Laland. New York: Oxford University Press. Republished from *Philosophical Transactions* 366: 1139-1148.
- 7) Henrich, J., Boyd, R., Bowles, S., Gintis, H., Fehr, E., Camerer, C., McElreath, R., Gurven, M., Hill, K., Barr, A., Ensminger, J., Tracer, D., Marlow, F. W., Patton, J., Alvard, M., Gil-White, F. & N. Smith (2010) "Economic Man" in cross-cultural perspective: Behavioral experiments from 15 small-scale societies. In *Data Collection*. Edited by W. Paul Vogt as part of the SAGE Benchmarks in Social Research Methods series. Republished from *Behavioral and Brain Sciences* 28: 795-815.
- 8) Henrich, J. & R. Boyd (2010). On modeling cognition and culture: Why cultural evolution does not require replication of representations. In *The Evolution of Culture*. Edited by Stefan Linquist. The International Library of Essays on Evolutionary Thought. Farnham: Ashgate Publishing. Republished from *Journal of Cognition and Culture* 2:87-112.
- 9) Henrich, J. & F. Gil-White (2010) The evolution of prestige: freely conferred deference as a mechanism for enhancing the benefits of cultural transmission. In *The Evolution of*

Culture. Edited by Stefan Linquist. The International Library of Essays on Evolutionary Thought. Farnham: Ashgate Publishing. Republished from *Evolution and Human Behavior* Volume 22(3): 165–196.

- 10) Figure 1 from Henrich, J. (2000) Does culture matter in economic behavior? Ultimatum Game Bargaining among the Machiguenga of the Peruvian Amazon. In Ackert (2009) *Behavioral Finance: Psychology, Decision-Making, and Markets*. Cengage Learning. Republished from *American Economic Review* 90(4): 973-979.
- 11) Henrich, J. (2009) Cultural Group Selection, coevolutionary processes and large-scale cooperation. In *Darwinism and Economics*. Edited by Geoffrey M. Hodgson. The International Library of Critical Writings in Economics. Cheltenham: Edgar Elgar Publishing. Republished from *Journal of Economic Behavior and Organization* 53: 3-35.
- 12) Henrich, J., Boyd, R., Bowles, S., Camerer, C., Gintis, H., McElreath, R. & E. Fehr (2009) In search of Homo economicus: Experiments in 15 Small-Scale Societies. In *Darwinism and Economics*. Edited by G. M. Hodgson. The International Library of Critical Writings in Economics. Cheltenham: Edgar Elgar Publishing. Republished from *American Economic Review* 91(2): 73-79.
- 13) Henrich, J., Boyd, R., Bowles, S., Gintis, H., Fehr, E., Camerer, C., McElreath, R., Gurven, M., Hill, K., Barr, A., Ensminger, J., Tracer, D., Marlow, F. W., Patton, J., Alvard, M., Gil-White, F. & N. Smith (2009) “Economic Man” in cross-cultural perspective: Behavioral experiments from 15 small-scale societies. In *Judgment and Decision-making*. Edited by Nick Chater. New York: Sage Publications. Republished from *Behavioral and Brain Sciences* 28: 795-815.
- 14) Henrich, J., Boyd, R., Bowles, S., Camerer, C., Gintis, H., McElreath, R. & E. Fehr (2008) In search of Homo economicus: Experiments in 15 Small-Scale Societies. In *Selecting Research Methods*. Edited by W. P. Vogt. New York: Sage Publications. Republished from *American Economic Review* 91(2), 73-79.
- 15) Henrich, J., Boyd, R., Bowles, S., Gintis, H., Fehr, E., Camerer, C., McElreath, R., Gurven, M., Hill, K., Barr, A., Ensminger, J., Tracer, D., Marlow, F. W., Patton, J., Alvard, M., Gil-White, F. & N. Smith (2007) “Economic Man” in cross-cultural perspective: Behavioral experiments from 15 small-scale societies. In *Recent Developments in Behavioral Economics*. Edited by Shlomo Maital. International Library of Writings in Economics. Republished from *Behavioral and Brain Sciences* 28: 795-815.
- 16) Henrich, J., Boyd, R., Bowles, S., Camerer, C., Gintis, H., McElreath, R. and E. Fehr (2007) In search of Homo economicus: Experiments in 15 Small-Scale Societies. Republished in *New Developments in Experimental Economics*. Edited by Enrica Carbone and Chris Starmer. The International Library of Critical Writings in Economics. Edward Elgar Publishers. Cheltenham: Edgar Elgar Publishing. Previously published in *American Economic Review* 91(2), 73-79.
- 17) Henrich, J. & R. Boyd (2005) Why People Punish Defectors: Weak Conformist Transmission Can Stabilize Costly Enforcement of Norms in Cooperative Dilemmas. In *The Origin and Evolution of Cultures*, by R. Boyd & P. J. Richerson. New York: Oxford University Press. Republished from *Journal of Theoretical Biology* 208, 79-89.

- 18) Richerson, P., Boyd R., & J. Henrich (2005) The Cultural Evolution of Human Cooperation Cultural Evolution of Cooperation. In *The Origin and Evolution of Cultures*, by R. Boyd and P. J. Richerson. New York: Oxford University Press. Republished from the *Genetic and Culture Evolution of Cooperation* (pp. 357-388). Edited by Peter Hammerstein. Cambridge: MIT Press.

Other Publications

Henrich, J. (2012, Oct 10) Economic Markets and Human Fairness: How Trading With Others Makes Us Treat Them Better. [*Being Human*](#).

Henrich, J. (2011) A cultural species: How culture drove human evolution. *Psychological Science Agenda (Science Brief)*.

Student's Presentations and Posters

- 1) Witkower, Z., Tracy, J. L., Cheng, J. T., & Henrich, J. (2017, January). *Distinct nonverbal displays of dominance and prestige*. Poster to be presented at the annual meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- 2) Willard, A. K. Norenzayan, A., & J. Henrich (2014, February). Do as I Do, Not as I say: Credibility Enhancing Displays of Belief. Poster presented at the *15th Annual Meeting of the Society for Personality and Social Psychology*.
- 3) McNamara, R.A., Willard, A., Norenzayan, A., & J. Henrich (2014, February). God's mind on morality: A knowing God is a punishing God. Poster presented at the *15th Annual Meeting of the Society for Personality and Social Psychology*. Austin, TX, USA.
- 4) Cheng, J. T., Tracy, J. L., Ho, S., & J. Henrich (2014, February). Listen, follow me: Dynamic changes in vocal pitch predict leader emergence. Poster presented at the *Annual Meeting of the Society for Personality and Social Psychology*. Austin, Texas.
- 5) Cheng, J. T., Tracy, J. L., Ho, S., & J. Henrich (2013, June). Listen, follow me: Changes in vocal pitch predict leader emergence. Talk to be presented in the symposium, "Causes and consequences of individual differences in social status: New insights from research on nonverbal behavior, neuroendocrinology, health, and self-regulatory goals" (J. T. Cheng & J. L. Tracy, Chairs), at the *Biennial Meeting of the Association for Research in Personality*. Charlotte, NC.
- 6) Cheng, J. T., Tracy, J. L., Ho, S., & J. Henrich (2013, May). Listen, follow me: Changes in vocal pitch predict leader emergence. Talk to be presented in the symposium, "Observing the unobservable: Psychophysical cues to fertility, leadership capacity, trustworthiness, and health" (J. T. Cheng & J. L. Tracy, Chairs), at the *Annual Convention of the Association for Psychological Science*. Washington, DC.
- 7) Muthukrishna, M., Shulman, B. W., Vasilescu, V., & J. Henrich (2013, July). Cumulative Culture in the Laboratory: you need more models, if the task is hard. Paper presented at the *25th annual meeting of the Human Behavior and Evolution Society*. Miami Beach, FL.
- 8) Cheng, J. T., Tracy, J. L., Foulsham, T., Kingstone, A., & J. Henrich (2012, April). Two ways to the top: Evidence that Dominance and Prestige are distinct yet viable avenues to

- social status and influence. Talk presented at the annual *Berkeley-Stanford Social-Personality Graduate Student Conference*. Stanford, CA
- 9) Cheng, J. T., Tracy, J. L., Ho, S., & J. Henrich (2013, January). Listen, follow me: Changes in vocal pitch predict leader emergence. Talk presented at the *Society for Personality and Social Psychology Pre-Conference on Nonverbal Behavior*. New Orleans, LA.
 - 10) Cheng, J. T., Tracy, J. L., Foulsham, T., Kingstone, A., & J. Henrich (2012, January). Dominance and Prestige: Distinct routes to social influence. Talk presented in the symposium, "The pursuit of social status" (J. T. Cheng & J. L. Tracy, Chairs), at the *Annual Meeting of the Society for Personality and Social Psychology*. San Diego, CA.
 - 11) Chudek, M. & J. Henrich (2012, July). How exploitation launched human cooperation. *Meeting of the Society for Mathematical Biology*.
 - 12) Chudek, M. Cheng, J. & J. Henrich (2012, June). Prestige, Cooperation, and the Evolution of Leadership: Why "Bigmen" are generous. Presentation at the *24th Annual meeting of the Human Behaviour and Evolution Society*.
 - 13) McNamara, R. A., Norenzayan, A., & J. Henrich (2012). Questioning the gods: Priming religion in rural Fiji. Poster presented at the *Religion and Spirituality Pre-conference, 13th Annual Meeting for the Society for Personality and Social Psychology*. San Diego, CA.
 - 14) Muthukrishna, M. & J. Henrich (2012). Brain-Culture Coevolution: Explaining the Expansion of the Human Brain During the Pleistocene. Poster presented at the *13th annual meeting of the Society for Personality and Social Psychology*. San Diego, CA.
 - 15) Cheng, J. T., Tracy, J. L., Foulsham, T., Kingstone, A., & J. Henrich (2011, June). Dominance and Prestige: Evidence that Dominance and Prestige are Distinct yet Viable Avenues to Social Status. Paper presented at the *23rd Annual Meeting of the Human Behavior and Evolution Society*. Montpellier, France.
 - 16) House, B.R., Henrich, J., Sarnecka, B.W., & J. B. Silk (2011). Does Reciprocity Motivate Prosocial Behavior in Young Children? Poster presented at the *Society for Research in Child Development*. Montreal, QC
 - 17) Chudek, M., Birch, S. & J. Henrich (2011). Are 3- to 5-year-old children prestige-biased learners? Presentation given at the *Society for Research in Child Development Conference*.
 - 18) Chudek, M. & J. Henrich (2011). Negative Indirect Reciprocity: Modelling the emergence of human cooperation. Poster presented at the *Evolutionary Psychology pre-conference to the Society for Personality and Social Psychology Conference*.
 - 19) Chudek, M. & J. Henrich (2010). Linked Reputation Dynamics. Presentation given at the *Human Behaviour and Evolution Society Conference*.
 - 20) Chudek, M., Mesoudi, A., Collard, M. & J. Henrich (2010). Social Recall Bias: Evolved Social Brain or Learned Expertise? Poster presented at the *Human Behaviour and Evolution Society Conference*.

- 21) Cheng, J. T., Tracy, J. L., & J. Henrich (2011, January). Dominance and prestige: Distinct routes to social influence. Poster presented at the *Annual Meeting of the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology*. San Antonio, Texas.
- 22) Cheng, J. T., Tracy, J. L., & J. Henrich (2011, January). Dominance and prestige: Distinct routes to social influence. Poster presented at the *Annual Meeting of the Society for Personality and Social Psychology*. San Antonio, Texas.
- 23) Cheng, J. T., Tracy, J. L., & J. Henrich (2010, January). Are dominance and prestige distinct strategies for attaining social status? Poster presented at the *Annual Meeting of the Society for Personality and Social Psychology*. Las Vegas, Nevada.
- 24) Cheng, J. T., Tracy, J. L., & J. Henrich (2010, January). Are dominance and prestige distinct strategies for attaining social status? Poster presented at the *Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology*. Las Vegas, Nevada.
- 25) Ruby, M.B., J. Henrich, & S.J. Heine (2010 January). Meat, Morals and Masculinity. Poster presented at the *Annual Meeting of the Society for Personality and Social Psychology*. Las Vegas, Nevada.
- 26) Chudek, M., Heller, S. Birch, S. & J. Henrich (2009, February). The fidelity of gossip - A cross-cultural universal? Poster presented at the *Society for Personality and Social Psychology Pre-Conference on Cultural Psychology*. Tampa, Florida.
- 27) Chudek, M., Mesoudi, A. & J. Henrich (2009, February). Prestige bias - Evidence of adaptation for culture. Poster presented at the *Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology*. Tampa, Florida.
- 28) Cheng, J. T., Tracy, J. L., & J. Henrich (2009, February). Pride as an evolutionary adaptation to status attainment. Poster presented at the *Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology*. Tampa, Florida.
- 29) Cheng, J. T., Tracy, J. L., & J. Henrich (2009, February). Pride as an evolutionary adaptation to status attainment. Poster presented at the *Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology*. Tampa, Florida.
- 30) Broesch, T., Broesch, J., Henrich, J., Bigelow, A., & P. Rochat (2008, March). Contingency and Affective Mirroring in Fijian and Canadian mother-infant dyads. Poster presented at the *International Infant Studies Conference*. Vancouver, B.C.
- 31) Cheng, J. T., Tracy, J. L., & J. Henrich (2008, May). Why are you so proud? Pride as an evolutionary adaptation to status attainment. Poster presented at the *Society for Interpersonal Theory and Research's 11th Annual Convention*. Tempe, Arizona.

Series Editor for these books at the University of California Press

- Bettinger, R. L. (2015). *Orderly Anarchy: Sociopolitical Evolution in Aboriginal California*. In the *Origins of Human Behavior and Culture* Series. Series Editors: M. B. Mulder & J. Henrich. Oakland: University of California Press.

- Jordan, P. (2015). Technology as Human Social Tradition: Cultural Transmission among Hunter-Gatherers. In the *Origins of Human Behavior and Culture* Series. Series Editors: M. B. Mulder & J. Henrich. Oakland: University of California Press.
- Howell, N. (2010). Life Histories of the Dobe !Kung: Food, Fatness, and Well-being Over the Life Span. In the *Origins of Human Behavior and Culture* Series. Series Editors: M. B. Mulder & J. Henrich. Oakland: University of California Press.
- Hruschka, D. J. (2010). *Friendship: Development, Ecology and Evolution of a Social Relationship*. In the *Origins of Human Behavior and Culture* Series. Series Editors: M. B. Mulder & J. Henrich. Oakland: University of California Press.
- Marlowe, F. W. (2010). *The Hadza Hunter-Gatherers of Tanzania*. In the *Origins of Human Behavior and Culture* Series. Series Editors: M. B. Mulder & J. Henrich. Oakland: University of California Press.
- Shennan, S. (2009). *Pattern and Process in Cultural Evolution*. In the *Origins of Human Behavioral and Culture* Series. Series Editors: M. B. Mulder & J. Henrich. Oakland: University of California Press.
- Kennett, D. & B. Winterhalder (2006). *Behavioral Ecology and the Transition to Agriculture*. In the *Origins of Human Behavior and Culture* Series. Series Editors: M. B. Mulder & J. Henrich. Oakland: University of California Press.

Invited Lectures

Keynotes, Plenaries, and Invitations with Honoraria

- 1) The Secret of Our Success. CIFAR Massey Talks on Science and Society. September 29, 2016.
- 2) The Secret of Our Success. STICERD Morishima public lecture. London School of Economics. London. June 22, 2016.
- 3) The Secret of Our Success. Keynote at the Society for Philosophy and Psychology Annual Meeting. June 2, 2016.
- 4) On the Origins of WEIRD People. Keynote at the Moral Psychology Research Group. Cambridge, MA. May 13, 2016.
- 5) The Secret of Our Success. Keynote at Global Empowerment Meeting. The Secret of Learning: Insights from Computers and Hunter-Gatherers. April 14, 2016.
- 6) The Secret of Our Success. *Big Questions in Social and Personality Psychology*. Society for Social and Personality Psychology Conference. San Diego. January 30, 2016.
- 7) Big God, Rituals and the Evolution of Complex Societies. University of Pennsylvania. November 6, 2015.
- 8) Our Collective Brains. Psychology Department, Simon Fraser University. January 30, 2015.

- 9) Big Gods, Cooperation, and the Emergence of Large-Scale Cooperation. Keynote at the Peter Wall Roundtable: *Prosociality and Historiography: Can Big Gods Tip the Balance in World History*. Vancouver. October 17, 2014.
- 10) The Evolution of Social Norms and Institutions. World Bank. November 11, 2013
- 11) Culture-Gene Coevolution and the Origins of Human Sociality. *Symposium on Evolution and Development*. Japanese Psychological Association. September 20, 2013
- 12) Understanding the Psychology of a Cultural Species. Japanese Psychological Association Keynote Address. September 19, 2013
- 13) Culture-gene coevolution and the origins of human cooperation. *European Human Behaviour and Evolution Association Conference*. Opening Keynote Address. VU University. Amsterdam, The Netherlands. March 24, 2013.
- 14) How Culture Drove Human Evolution. *Chancellor's Distinguished Visitors Program*. University of Missouri. November 9, 2012.
- 15) The Cultural Origins of Human Cooperation. *Distinguished Speakers in Behavioral and Brain Sciences Series*. Cornell University. September 14, 2012.
- 16) The Evolution of Social Norms and Institutions. *Workshop on Intractable Problems*. Purdue University. April 17, 2012.
- 17) It's Better to be Social than Smart. *Workshop on the Evolution of Learning*. Kyoto, Japan. November 29, 2011.
- 18) The Cultural Brain Hypothesis. Center for the Advanced Study of Hominid Paleobiology and the Mind, Brain and Evolution Cluster. George Washington University. May 6, 2011.
- 19) Culture-Gene Coevolution, Norm-Psychology, and the Emergence of Human Prosociality. *Cognitive Science Colloquium*. University of Maryland. May 5, 2011.
- 20) On the Origins of a Cultural Species: How social learning shapes human evolution. *The Evolution of Brain, Mind and Culture*. Center for Mind, Brain and Culture. Emory University. November 13, 2009.
- 21) Why Humans Cooperate. Invited lecture in the *Human Uniqueness Series*. Arizona State University. Tempe, AZ. September 24, 2009
- 22) The Evolution of Cultural Adaptations. Keynote at *Cognition 2009: Cultures and Cognition in Evolution*. Institute of Cognitive Science. UQAM. Montreal, Canada. June 4, 2009.
- 23) Culture-Gene Coevolution and the Origins of Human Sociality. Plenary at the *Human Behavior and Evolution Conference*. Fullerton, CA. May 28, 2009
- 24) The Evolution of Norms and Institutions (including cooperative ones): ethnographic and experimental evidence from Fiji. Invited speaker series at the *IPEM Seminar Series* in the IGERT Program in Evolutionary Modeling. University of Washington. February 21, 2008.
- 25) On the Nature of Human Sociality: Behavioral Experiment and Ethnography in 15 small-scale societies. *Foundations of Human Social Behavior*. University of Zurich. June 20, 2008

- 26) The Evolution of Cultural Adaptations: Fijian food taboos prevent fish poisoning during pregnancy and lactation. *Cultural Evolution and Health Series*. Northwestern University. January 29, 2007.
- 27) Culture and the Nature of Human Sociality. Plenary address at the *American Accounting Association Annual Meeting (Imagined Frontiers in Accounting)*. Chicago. August 6, 2007.
- 28) Cultural Learning, Sociality and the Coevolution of human institutions. Invited lecture at the *Cultural and Adaptive Bases of Human Sociality*. International House of Japan, Tokyo. September 9-10, 2006.
- 29) The Coevolutionary Origins of Human Sociality. Keynote address at the *Conference on Collective Intentionality*. Siena, Italy. October 14, 2004.
- 30) Cross-Cultural Variations in Economic Decision-Making. Invited lecture at the *AFOSR (Air Force) Workshop: Culture and Personality in Models of Adversarial Decision-Making*. Tysons Corner, VA. November 13, 2003.
- 31) The Cultural Origins of Social Preferences. Invited presentation at *Field Experiment in Economics*, Middlebury College's 24th Annual Economics Conference. April 26, 2003.
- 32) The Nature and Origin of Social Preference. Invited lecture at the World Bank, Washington D.C. March 5, 2003.

Invited Lectures away from my Home University

- 33) Big Gods, Potent Rituals and Cooperation. Departmental Seminar. Department of Psychology. Boston College October, 3, 2016.
- 34) Big Gods, Potent Rituals and the Evolution of Complex Societies. Society for Social and Personality Psychology Conference. San Diego. January 29, 2016.
- 35) The Secret of Our Success. Google Talks. Palo Alto. February 2, 2016.
- 36) The Secret of Our Success. Commonwealth Club. Palo Alto. February 2, 2016.
- 37) The Evolution of Prosocial Religions. Institutions, Organization and Growth Group at the Canadian Institute for Advanced Research. March 13, 2015.
- 38) Big Gods, Potent Rituals and the Evolution of Complex Societies. *The Evolution of Societal Complexity Colloquium*. Arizona State University. February 18, 2015.
- 39) The Collective Brain. At *Innovation in Animals and Humans: Understanding the Origins and Development of Novel and Creative Behavior*. St. Andrews, Scotland. November 4, 2014.
- 40) The Secret of Our Success. Institute for Research in Cognitive Science. University of Pennsylvania. April 12, 2014.
- 41) Culture and Social Norms. The Urbanization Project. Stern School of Business. April 3, 2014.
- 42) The Evolution of Prestige. Stern Business School Faculty Lecture. January 23, 2014
- 43) The Secret of Our Success. Yale University. December 13, 2013.

- 44) The Secret of Our Success. University of San Francisco. October 11, 2013.
- 45) The Secret of Our Success. Canadian Institute for Advanced Research: Institutions, Organizations and Growth. October 26, 2013.
- 46) How culture made us WEIRD. *Paduano Symposium in Business Ethics*. Stern School of Business. October 4, 2013
- 47) How culture drove human evolution. Seminar Speaker. Harvard University. December, 10, 2012.
- 48) The Cultural Origins of Human Cooperation. Department of Psychology. University of Southern California. April 30, 2012.
- 49) The Social Life of a Cultural Species. Moral Psychology Research Group. Purdue University. April 15, 2012.
- 50) The Puzzle of Monogamous Marriage. *Workshop on the Origins of Social Monogamy*. Santa Fe Institute. Santa Fe, New Mexico. February 23, 2012.
- 51) How Culture Drove Human Evolution. In *Constructing a Human World Fit for Nature*. American Academy for the Advancement of Science. Vancouver, Canada. February 18, 2012.
- 52) The Spread of Monogamous Marriage. Institutions, Organizations, and Growth, Canadian Institute for Advanced Research. Toronto, Canada. October 29, 2011.
- 53) Principles and Lessons for Collaborative Projects. *Conference on Social Networks*. Radcliffe Centre for Advanced Study. Harvard University. February, 26, 2011.
- 54) On the Nature of Cultural Transmission Networks: Evidence from Fijian villages for adaptive learning biases. *Conference on Social Networks*. Radcliffe Centre for Advanced Study. Harvard University. February, 25, 2011.
- 55) Culture-Gene Coevolution, Norm-Psychology, and the Emergence of Human Prosociality. Program in Evolutionary Dynamics. Harvard University. February 24, 2011.
- 56) The Evolution of Prestige: How different forms of human social status impact cultural transmission, leadership, and cooperation. Department of Psychology, Harvard University. February 23, 2011.
- 57) The Evolution of Prestige: How different forms of human social status impact cultural transmission, leadership, and cooperation. Columbia Business School. February 22, 2011.
- 58) The Evolution of Prestige: How different forms of human social status impact cultural transmission, leadership, and cooperation. School of Management. Yale University. December, 17, 2010.
- 59) Principles and Lessons for Collaborative Projects. *Workshop on Virtue Conflicts*. Arizona State University. November 12, 2010.
- 60) On the nature of cultural transmission networks: Evidence from Fijian villages. *The Royal Society Conference, Culture Evolves*. London. June 28-30, 2010.
- 61) Social Norms and Cooperation in Fiji. Canadian Institute for Advanced Research. Vancouver. March 27, 2010.

- 62) Theorizing and Studying Culture: A culture-gene coevolutionary perspective. *Culture Preconference to the Society of Personality and Social Psychology Meetings*. Las Vegas, January 28, 2010.
- 63) A Culture-Gene Coevolutionary Perspective on Emotions. *Emotion Preconference to the Society of Personality and Social Psychology Meetings*. Las Vegas, January 28, 2010.
- 64) Tribal Social Instincts and the Cultural Evolution of Institutions to Solve Collective Action Problems. *Context and the Evolution of Mechanisms for Solving Collective Action Problems*. Workshop in Political Theory and Policy Analysis. Bloomington, IN. May 2, 2009.
- 65) The Evolution of Cultural Adaptations: Fijian food taboos protect against dangerous marine toxins. Invited lecture for the *Behavior, Evolution and Culture (BEC) Series*. UCLA. April 6, 2009.
- 66) The Evolution of Norms. Invited lecture at the Max Planck Institute for Evolutionary Anthropology. Leipzig, Germany. March 12, 2009.
- 67) The evolution of cultural adaptations in Fiji. Invited lecture in *the Seminar Series in Ecology and Evolution*. University of California Davis. February 12, 2009.
- 68) Norms, Institutions, and the Coevolution of Human Sociality. Invited lecture at the Wenner-Gren Foundation's *International Symposium on Human Evolution*. Stockholm. November 6, 2008.
- 69) Culture and the Coevolutionary Origins of Human Behavior. Invited lecture in the *Institute of Social and Cultural Anthropology Lecture Series*. Oxford University. October 20, 2006.
- 70) The Evolution of Moral Norms: Evidence from Fiji. Invited Speaker at the *Norms and Moral Psychology Workshop in Culture and Mind Project*. University of Sheffield. Sheffield, England. October 20, 2007.
- 71) Why societies vary in their rates of innovation: The Evolution of Innovation-Enhancing Institutions. Invited lecture at *Innovation in Cultural Systems: Contributions from Evolutionary Anthropology*. Altenberg Workshops in Theoretical Biology, Konrad Lorenz Institute. Altenberg, Austria. September 15, 2007.
- 72) The Cultural Origins of Human Sociality. Invited in the *Cognition and Culture, and Evolution and Human Adaptation Program*. University of Michigan. February 10, 2006.
- 73) Why Big Men are generous. Invited lecture at *Pattern and Process in Cultural Evolution*. Centre for the Evolutionary Analysis of Cultural Behavior. University College London. London. September 14-16, 2005.
- 74) Cultural Group Selection and Human Sociality. *Foundations of Accounting Conference*. Goizueta Business School. Emory University. March 23, 2005.
- 75) Culture and the Evolution of Human Altruism. Invited lecture at the *Society of Cross-Cultural Research* (invited by SETI). February 26, 2005.
- 76) On the Nature of Human Sociality. Department of Economics. University of British Columbia. February 4, 2005.

- 77) The Evolution of Culture and Human Sociality. Department of Psychology. University of Toronto. January 26, 2005.
- 78) Prosociality in Cross-Cultural Perspective. Invited presentation at the *LUCE Conference*. Pennsylvania State University. April 13, 2003.
- 79) Understanding a Cultural Species. Invited presentation at the *Innateness Workshop*. University of Maryland. Washington, D.C. March 8, 2003.
- 80) The Nature of Human Sociality. Invited lecture at the National Science Foundation. Alexandria, VA. March 6, 2003.
- 81) A Cultural Species. Invited presentation at *Towards a Scientific Concept of Culture*. Stanford University. Palo Alto. January 25, 2003.
- 82) Rapporteur Summary for the “Cooperation in Human Societies” Group at the *Dahlem Conference on the Genetic and Culture Evolution of Cooperation*. Berlin, Germany. March 2002.
- 83) Ethnography and Experiments in 15 small-scale societies. Invited presentation at the Max Planck Institute for Human Development (ABC group), Berlin, Germany. February 23, 2002.
- 84) Modeling Cultural Evolution. Invited presentation at the *Innateness Workshop*, Sheffield University, Sheffield, England. November 7, 2002
- 85) Cultural Differences in Risk Preferences (with R. McElreath). Invited paper at the *Human Behavior & Evolution Society Conference*. Salt Lake City, Utah. June 4 1999.
- 86) Cultural Differences in Risk Preferences (with R. McElreath). Invited paper at the Risk Initiative. Salt Lake City. June 2, 1999.
- 87) Rapporteur Summary for the “Bounded Rationality and Cultural Change” Group at the Dahlem Conference on Bounded Rationality, Berlin, Germany. March 1999.
- 88) Cross-Cultural Differences in Risk Preferences. Invited paper at the MacArthur Foundation's Preferences Network Conference. Chicago. December 1998.
- 89) The problem of culture and decision-making in economic anthropology. Invited paper at the *Society of Economic Anthropology*. Guadalajara, Mexico. April 1997.

Invited Lectures at Home University

- 90) Culture, Evolution and the Human Mind. Mind, Brain and Behavior Group. Cambridge, MA. Debate format. April 14, 2016.
- 91) The Psychology of a Cultural Species. Social Psychology Brown Bag. March 22, 2016.
- 92) Collective Brains and Innovation. Economic History Seminar. Cambridge, MA. March 11, 2016.
- 93) The Secret of Our Success. Peabody Museum Public Lecture. Cambridge, MA. February 24, 2016.

- 94) Evolution of Fairness. *Explorations of Fairness Conference*. Peter Wall Institute for Advance Study. January 20, 2012.
- 95) How culture drove human evolution. *This Hour has Six Big Ideas*. Faculty of Arts. University of British Columbia. November 17, 2011.
- 96) The Weirdest People in the World. *Emerging Science of Culture*. Green College. February 7, 2011.
- 97) The Cultural Brain Hypothesis: Implications for learning and development. *Workshop in Development Psycholog*. University of British Columbia. April 8, 2009.
- 98) On the Origins of Faith. Panel Discussion on Religion. Green College, University of British Columbia. March 30, 2009.
- 99) Culture, Social Norms and the Nature of Human Sociality (Or, Why Ethnographers Need Experiments, Game Theory, and Evolution). Green College Principal's Series. February 24, 2009.
- 100) Dual Inheritance Theory: The Evolution of Human Cultural Capacities and Cultural Evolution. *UBC Institute of Mental Health Colloquium*. February 5, 2009.
- 101) On the Nature of Human Sociality: Behavioral Experiments and Ethnography from 15 Small-scale Societies. *UBC/SFU Distinguished Speaker Series*, OBHR Division, University of British Columbia. February 1, 2008
- 102) The evolution of cultural adaptations in Fiji. *Culture in Evolutionary Perspective*. Green College at the University British Columbia. April 14, 2007
- 103) Prestige and Cultural Learning. Invited presentation at the *Cognition and Development Seminar*. Department of Psychology. Emory University. November 4, 2003.
- 104) Foundations of Human Social Preferences. Department of Economics. Emory University. May 2003.
- 105) The Origins of Human Prosociality. Invited presentation at the *Evolution and Human Adaptation Program Lecture Series*. February 23, 20001.
- 106) Cross-cultural Experimental Economics. Invited presentation at in the *Hosmer Series*. University of Michigan Business School. February 15, 2000.
- 107) The Evolution of Prestige. Invited paper at the *Culture & Cognition Colloquium* series. University of Michigan. December 10, 1999.
- 108) Cross-cultural Experimental Economics. Invited paper at the MacArthur Foundation's *Preferences Network* Conference. Los Angeles. December 4, 1999.
- 109) Ultimatum and Public Goods Games among the Mapuche and Machiguenga. Invited paper at the MacArthur Foundation's *Cross-Cultural Initiative* Conference. Los Angeles. November 1999.
- 110) Ultimatum Game Bargaining and the Machiguenga. Invited paper at the MacArthur Foundation's *Preferences Network* Conference. Los Angeles. January 1997.

Other Fellowships, Grants, Honors & Awards (those not listed above under ‘Major’)

Fellowships and Awards

- 1998 Graduate Division Fellowship at the University of California, Los Angeles (1 year)
- 1998 Collegium of University Teaching Fellows at the University of California, Los Angeles
- 1994 Teaching Assistantship in the Dept. of Anthropology, UCLA, for the 1994-95 year.
- 1993 Government Award for Outstanding Achievement in support of Mission Activities.
- 1993 Martin Marietta Peer Recognition Award for Outstanding Performance as voted by fellow team members.
- 1992 General Electric Peer Recognition Award for Outstanding Performance as voted by fellow team members
- 1991 Raymond W. Murray Award for the Outstanding Senior in the Department of Anthropology, Notre Dame, IN
- 1991 John J. Reilly Scholarship for excellence in the Arts & Letters/Engineering Double Degree Honors Program at the University of Notre Dame

Research Grants (less than 10K), Minor Fellowships and Awards

- 2011 HSS Grant: The Cultural Brain Hypothesis (\$7K)
- 2010 Green College Speaker Series: The Emerging Science of Culture (\$10K with matching)
- 2008 HSS Symposium Grant: Integrating science and the humanities (\$5K)
- 2002 Committee for Teaching Initiative Fund: Building an Indexed Database for Teaching Resources in Anthropology (\$800).
- 1994 Center for International Business Education grant to study social development and cultural capital among Mapuche and non-Mapuche in Chile (\$7K)
- 1994 Risk Initiative Grant for studying risk among the Mapuche (\$5K)
- 1999 Preferences Network Grant for Common-Pool Resources experiments among UCLA and University of Michigan undergraduates (\$2.4K)
- 1999 Preference Network Grant for risk control experiments among UCLA undergraduates (\$1.2K)
- 1998 MacArthur Foundation Grant for Experimental Economics Research with Mapuche (\$6.4K)
- 1996 MacArthur Foundation Grant for Ultimatum Game Research at UCLA (\$3K)
- 1996 Ford Foundation-ISOP Interdisciplinary Program for Developing Areas Grant (\$1.3K)
- 1996 Latin American Center Small Grants Award (\$2.5K)
- 1994 National Science Foundation Master’s Improvement Research Grant (through UCLA, \$2.3K)
- 1994 Tinker Foundation for Latin American Studies Research Grant (\$1.5K)
- 1994 Teaching Assistantship in the Department of Anthropology, UCLA, for the 1994-95 year.
- 1993 Government Award for Outstanding Achievement in support of Mission Activities.

1993 Martin Marietta Peer Recognition Award for Outstanding Performance as voted by fellow team members.

1992 General Electric Peer Recognition Award for Outstanding Performance as voted by fellow team members

Classes Taught

Undergraduate

- Cultural Evolution (HEB 1290, Harvard)
- Introduction to Anthropology (Anthro 101, Emory)
- Psychological Anthropology (Anthro 260, Emory)
- Cultural Change: An Interdisciplinary Approach (Anthro 385, Emory)
- Culture, Cognition and Evolution (Psychology 205, UBC)
- Evolutionary Psychology (Psychology 358, UBC)
- Wealth and Poverty of Nations (Economics 234, UBC)
- Understanding Humans (ASTU 204a, UBC)
- Cognition and Culture (Psych 407, UBC)

Graduate

- Understanding Culture: Analytical and Modeling Approaches (Psych 529, Econ 590)
- Field and Analytical Methods in Anthropology (Anthro 585, Emory)
- Biocultural Seminar (Anthro 520R, Emory)
- Culture and Mind (Anthro 508, Emory)
- Culture and Cognition (Anthro and Psych, Michigan)
- Decision-making, rationality, and the nature of human morality and social behavior (Econ 590 and Psych 529, UBC)
- Modeling the Evolution of Social Behavior (Economics 590 and Psych 529, UBC)

Honor Societies

- Phi Beta Kappa
- Tau Beta Pi –National Engineering Honor Society
- Sigma Gamma Tau –National Aerospace Engineering Honor Society
- Lambda Alpha- National Anthropology Honor Society

Service Highlights

- Co-director of the Centre for Human Evolution Cognition and Culture (2008 – pres.)
- Editorial Advisory Board of *Religion, Brain and Behavior*
- Advisory Board for the Advances in Culture and Psychology Series
- Advisory Board for AHRC Culture and the Mind Project. PI Stephen Laurence.
- Series co-editor for *Origins of Human Behavior and Culture* at the University of California Press.
- Panelist for the National Science Foundation's *Human Social Dynamics* Review (2004).

Field Work Experience

- 2011 Yasawa Island, Fiji, Virtue Conflicts and Religious Priming (3 weeks, June-July)
- 2009 Yasawa Island, Fiji. Moral Intuitions and Reproductive History (1 month, June-July)
- 2007 Yasawa Island, Fiji. Folksociology and Poison Fish (1 month, Nov)
- 2006 Yasawa Island, Fiji. Ontogeny of Cultural Knowledge (3 months)
- 2005 Yasawa Island, Fiji. Ontogeny of Cultural Knowledge (1 month)
- 2004 Yasawa Island, Fiji, Ontogeny of Cultural Knowledge (1 month)
- 2003 Yasawa Island, Fiji, Behavioral Experiments and Cultural Knowledge (3 months)
- 2000 Mapuche, Southern Chile, Risk Economic Behavior (1 month)
- 1997 Mapuche, Southern Chile, Economic Decision-making (9 months)
- 1997 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (1 month).
- 1996 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (2 months).
- 1995 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (1 month).
- 1994 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (2.5 months).

Reviewer for these Journals, Institutions and Presses

Institutions

- ◆ Templeton Foundation
- ◆ National Science Foundation (U.S.)
 - ◆ Cultural Anthropology
 - ◆ Archaeology
 - ◆ Social Dynamics

General Science Journals

- ◆ Nature
- ◆ Science
- ◆ Proceedings of the National Academy of Science
- ◆ Proceedings of the Royal Academy: Biology
- ◆ Philosophical Transactions of the Royal Society B
- ◆ Behavioral and Brain Sciences
- ◆ Current Zoology
- ◆ Current Biology
- ◆ PLoS One
- ◆ Nature Communications

Anthropology, Archaeology and Evolution Journals

- ◆ Current Anthropology
- ◆ American Antiquity
- ◆ Human Nature
- ◆ Evolutionary Anthropology

- ◆ Behavioral Ecology and Sociobiology
- ◆ Journal of Theoretical Biology
- ◆ Evolution and Human Behavior
- ◆ Human Biology
- ◆ Journal of Theoretical Population Biology
- ◆ Current Biology
- ◆ Biology Letters

Economics and Business Journals

- ◆ American Economic Review
- ◆ Econometrica
- ◆ Economic Journal
- ◆ Journal of Economic and Organizational Behavior
- ◆ Experimental Economics
- ◆ Academy of Management Journal
- ◆ American Economics Journal: Applied Economics
- ◆ Journal of Economic Growth

Psychology Journals

- ◆ Psychological Science
- ◆ Cognition
- ◆ Developmental Science
- ◆ Trends in Cognitive Science
- ◆ Evolution of Communication
- ◆ Perspectives in Psychological Science

Sociology and Philosophy Journals

- ◆ Rationality and Society
- ◆ European Review of Philosophy

Presses

- ◆ University of California
- ◆ University of Chicago Press
- ◆ University of Michigan Press