Joseph Henrich

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University Education

- Ph.D. Anthropology, University of California at Los Angeles, 1999
- MA. Anthropology, University of California, Los Angeles, 1995
- BS. Aerospace Engineering, University of Notre Dame, 1991 (high honors)
- BA. Anthropology, University of Notre Dame, 1991 (high honors)

Major Awards and Fellowships

- 2016 Canadian Institute for Advanced Research (CIFAR) Book of the Year Award for *The Secret of Our Success*.
- 2013 Peter and Charlotte Schoenenfeld Visiting Faculty Fellowship at the NYU Stern School of Business
- 2013 Margo Wilson Award for Best Paper in *Evolution and Human Behavior*, awarded by the Human Behavior and Evolution Society.
- 2013 Killam Faculty Research Fellowship
- 2010 Canadian Institute For Advanced Research Fellow (CIFAR), Institutions, Organizations, and Growth (IOG) Group
- 2010 Killam Research Prize
- 2009 Early Career Award for Distinguished Scientific Contributions bestowed by the *Human Behavior and Evolution* Society
- 2007 Canada Research Chair in Culture, Cognition and Evolution (Tier 1)
- 2007 Senior Early Career Scholar Peter Wall Institute
- 2006 Canada Research Chair in *Culture, Cognition and Evolution* (Tier 2)
- 2004 Presidential Early Career Award for Scientists and Engineers (United States)
- 2001 Fellow at the Institute for Advanced Study, Berlin (Wissenschaftskolleg), in the research group on *Social Norms and Economic Behavior* (convened by Ernst Fehr)
- 1999 Society of Scholars Fellow at the University of Michigan
- 1997 William J. Fulbright Scholarship
- 1996 Harold K. Schneider Prize for best paper in Economic Anthropology, graduate division, Society for Economic Anthropology

Major Grants ($\geq 10K$)

- 2014 National Science Foundation (United States). *The Evolution of Culture and Institutions: Evidence from the Kuba Kingdom* (2 years, \$841K). Co-PI along with James Robinson. The PI is Nathan Nunn (Harvard University).
- 2013 John Templeton Foundation. *The Evolution of Prosocial Religions* (3 years, \$800K). Co-PI. The PI is Ara Norenzayan.
- 2012 Social Science and Humanities Research Council (SSHRC) Program Grant. *The Evolution of Religion and Morality* (6 years, \$3M). Co-PI. The PI is Edward Slingerland (UBC).
- 2012 Social Science and Humanities Research Council (SSHRC) Insight Grant. *The Evolution of Kinship* (5 years, \$371K). PI.
- 2012 Social Science and Humanities Research Council (SSHRC) Insight Development Grant. *Pathways to leadership: an investigation into the nature and effectiveness of leadership based on dominance or prestige* (2 years, \$75K). PI.
- 2012 Hampton Grant, UBC. Understanding God's Mind (2 years, \$40K). PI
- 2011 European Social Science Research Council (ESRC). *Ritual, Community, and Conflict* (5 years, \$5M). Co-Investigator. The PI is Harvey Whitehouse (University of Oxford).
- 2010 Hampton Grant, UBC, Teaching in Cross-cultural Perspective (2 years, \$30K). PI.
- 2010 New Science of Virtues Grant, University of Chicago and the Templeton Foundation. *Virtues in conflict: a cross-cultural study of virtue dilemmas and their resolution* (2 years, \$215K). Co-PI. The PI is Dan Hruschka (ASU).
- 2010 Social Science and Humanities Research Council (SSHRC) *Social Learning and Social Judgments* (3 years, \$91.5K). Co-investigator. The PI is Susan Birch.
- 2009 National Institutes of Health (NIH), *Measuring Cultural Variation* (2 years, \$633K). Co-PI. The PI is Robert Boyd (UCLA).
- 2007 Peter Wall Institute for Advanced Studies, University of British Columbia, Exploratory Workshop Grant for *Integrating Science and the Humanities* (\$25K; w/ C\$27K matching funds from numerous Departments). Co-PI. The PI is Edward Slingerland (UBC).
- 2007 Senior Early Career Scholar at the Peter Wall Institute for Advanced Study
- 2007 Social Science Research Council (SSHRC), Folksociology: A cross-cultural and developmental investigation of how groups influence thinking about individuals (3 years, \$118K). PI.
- 2007 Hampton Research Grant, Ciguatera Toxin & the Evolution of Cultural Practices (2 years, \$39K). PI
- 2006 Canada Foundation for Innovation (CFI: \$312K for laboratory development)
- 2004 John D. and Catherine T. MacArthur Foundation Grant through the "Preferences Network": *Origins of Prosocial Sentiments* (3 years, \$279K). Co-PI with D. Povenilli. Joan Silk was the PI.

- 2003 Early Career Development Grant from the National Science Foundation (CASE): Building an Interdisciplinary Program in Culture and Cognition (5 years, \$420K). PI
- 2002 National Science Foundation Grant (NSF) from Anthropology, Economics & Decision Science: *The Roots of Human Sociality: An Ethno-Experimental inquiry in 16 small-scale societies* (3 years, \$475K). PI and co-PI are Jean Ensminger and Joseph Henrich
- 1997 National Science Foundation (NSF) Dissertation Improvement Grant (\$12K)
- 1997 Organization of American States Fellowship (\$10K)
- 1997 International Studies and Overseas Program Graduate Dissertation Fellowship (\$10K)
- 1994 National Science Foundation (NSF) Graduate Fellowship (3 year award)

Positions Held and Work Experience

2015+ Professor of Human Evolutionary Biology at Harvard University

- Director of Graduate Studies
- Departmental Committees: Faculty Search (Chair, 2016, 2017) and Graduate Curriculum

2010-2016 Professor in the Departments of Psychology and Economics at the University of British Columbia.

- Departmental Committees: Faculty Awards, Student Awards, Faculty Search, Instructor Search, Graduate Student Admissions, Website
- Co-Director of the *Human Evolution, Cognition and Culture Centre* (HECC)

2013-14 Peter and Charlotte Schoenenfeld Visiting Faculty Fellow at New York University's Stern School of Business

- Enrich the intellectual environment
- Guest lectures in various courses

2010-12 Consultant and Expert Witness for the Attorney General of British Columbia

- Research and preparation of affidavit on polygyny in global perspective for the Supreme Court of British Columbia on the constitutionality of criminalizing polygamy
- Expert testimony followed by cross-examination
- Review of affidavits from other expert witnesses

2006-10 Associate Professor (tenure) in the Departments of Psychology and Economics at the University of British Columbia

- Teaching and advising graduate and undergraduates
- Committees: Search (Psychology & Economics), Awards (Psychology), Tenure Review (Psychology), Peer evaluation (Economics)
- Co-director of the Centre for Human Evolution, Culture, and Cognition

2002-07 Assistant & Associate (tenure) Professor of Anthropology at Emory University

- Teaching and advising graduate and undergraduates
- Committee work, including graduate admissions, senior faculty search, honors committee and departmental speakers series.
- Founded and co-administer the Evolution and Human Behavior Seminar Series
- Designing a curriculum for Culture and Cognition at Emory

2001-02 Fellow at the Institute for Advanced Study (Wissenschaftskolleg), Berlin

An interdisciplinary Research Group on Social Norms and Economic Decision-making convened by Ernst Fehr

1999-02 Visiting Assistant Professor and Post Doctoral Research Fellow

University of Michigan Business School, Department of Organizational Behavior

- Teaching graduate seminars in the Culture & Cognition Program, an interdisciplinary program between psychology and anthropology.
- Participating faculty member in the Undergraduate Research Opportunity Program

1999 University Teaching Fellow

Department of Anthropology, University of California at Los Angeles

- Designed interdisciplinary undergraduate seminar
- Lectured and led discussions; designed examination questions

1996 **Reader** for the *Evolution of Human Societies* (taught by Allen Johnson)

Department of Anthropology, University of California at Los Angeles

• Graded essays, prepared examination questions, guest Lectures

1995-96 **Teaching Assistant** for *Human Evolution* (taught by Silk and Manson)

Department of Anthropology, University of California at Los Angeles

- Prepared and delivered review lectures and led discussions
- Designed examination questions and tutored students and assigned grades

1991-93 Test and Evaluation Systems Engineer

General Electric Aerospace/ Martin Marietta, Springfield, VA

- Performed real time command, control and analysis of all ground and on-orbit assets.
- Performed operations using large scale hardware and software systems in an IBM MVS/XA environment.
- Executed contingency responses dictated by system anomalies on either ground or vehicle components.

Publications and Forthcoming Contributions¹

Books

- Henrich, J. (2016) The Secret of Our Success: How learning from others drove human evolution, domesticated our species and made us smart. Princeton, NJ: Princeton University Press.
- Henrich, N. & J. Henrich (2007) Why Humans Cooperate: A cultural and evolutionary explanation. Oxford: Oxford University Press.

Project-Based Edited Volumes and Special Issues

- <u>Purzycki</u>, B. G., Henrich, J. and Norenzayan, A., eds. (2017) The Evolution of Religion and Morality [Special Issue]. *Religion, Brain and Behavior*, 10.1080/2153599X.2016.1267027.
- Ensminger, J. & J. Henrich (2014) *Experimenting with Social Norms: Fairness and Punishment in Cross-Cultural Perspective*. New York: Russell Sage Foundation Press.
- Henrich, J., R. Boyd, S. Bowles, H. Gintis E. Fehr, & C. Camerer (Eds.) (2004) *Foundations of Human Sociality: Ethnography and Experiments in 15 Small-Scale societies*. Oxford: Oxford University Press.

Articles Journals

- 1) Muthukrishna, M., Francois, P., Pourahmadi, S., & Henrich, J. (2017) Corrupting Cooperation and How Anti-Corruption Strategies May Backfire. *Nature Human Behaviour*, 1: 0138.
- 2) <u>Purzycki</u>, B. G., Norenzayan, A., Apicella, C., Atkinson, Q., Baimel, A., Cohen, E., <u>McNamara</u>, R. A., <u>Willard</u>, A. K., and Henrich, J. (2107) The evolution of religion and morality: A synthesis of ethnographic and experimental evidence from eight societies. *Religion, Brain and Behavior*, 10.1080/2153599X.2016.1267027.
- 3) McNamara, R. A., & Henrich, J. (2017) Kin and Kinship Psychology both influence cooperative coordination in Yasawa, Fiji. *Evolution and Human Behavior*, 38: 197-207.
- 4) McNamara, R.A., & Henrich, J. (2017) Jesus vs. the Ancestors: How specific religious beliefs shape prosociality on Yasawa Island, Fiji. *Religion Brain & Behavior*, 10.1080/2153599X.2016.1267030.
- 1) <u>Purzycki</u>, B., Apicella, C. L., Atkinson, Q., Cohen, E., <u>McNamara</u>, R., <u>Willard</u>, A., Xygalatas, D., Norenzayan, A. & J. Henrich (2016) Cross-cultural dataset for the Evolution of Religion and Morality Project. *Scientific Data*, *3* (160099): 10.1038/sdata.2016.99.
- 2) Bauer, M., Blattman, C., Chytilova, J., Henrich, J., Miguel, E., & Mitts, T. Can War Foster Cooperation? (2016) *Journal of Economic Perspectives*, 30(3): 249-274.
- 3) <u>Broesch</u>, T., Rochat, P., Olah, K., <u>Broesch</u>, J., & J. Henrich (2016) Similarities and differences in maternal responsiveness in three societies: Evidence from Fiji, Kenya and US. *Child Development*, 87(3): 700-11.

¹ Underlined names were students or post-docs working with me at the time of the research.

- 4) Norenzayan, A., Shariff, A. F., Gervais, W. M., <u>Willard</u>, A., <u>McNamara</u>, R., Slingerland, E., & J. Henrich (2016) The Cultural Evolution of Prosocial Religions. *Behavioral and Brain Sciences*, 39: 1-19.
- 5) Norenzayan, A., Shariff, A. F., Gervais, W. M., <u>Willard</u>, A., <u>McNamara</u>, R., Slingerland, E., & J. Henrich (2016) Parochial prosocial religions: Historical and contemporary evidence for a cultural evolutionary process. *Behavioral and Brain Sciences*, 39:43-65.
- 6) <u>Purzycki</u>, B. G., Apicella, C., Atkinson, Q. D., Cohen, E., <u>McNamara</u>, R. A., <u>Willard</u>, A. K., Xygalatas, D., Norenzayan, A. & J. Henrich (2016) Moralistic gods, supernatural punishment and the expansion of human sociality. *Nature*, 530: 327–330.
- 7) <u>Muthukrishna</u>, M., & Henrich, J. (2016) Innovation in the Collective Brain. *Philosophical Transactions of the Royal Society B*, 371(1690): 20150192.
- 8) McKerracher, L., Collard, M., & J. Henrich (2016) Food Aversions and Cravings during Pregnancy on Yasawa Island, Fiji. *Human Nature*, 27(3): 296-315.
- 9) <u>Muthukrishna</u>, M., <u>Morgan</u>, T. J. H., & J. Henrich (2016) The when and who of social learning and conformist transmission. *Evolution and Human Behavior*, 37(1): 10-20.
- 10) Willard, A. K., Henrich, J., & Norenzayan, A. (2016) Memory and Belief in the Transmission of Counterintuitive Content. *Human Nature*, 27(3): 221-243.
- 11) <u>Cheng</u>, J. T., Tracy, J. L., Ho, S., & Henrich, J. (2016) Listen, Follow Me: Dynamic Vocal Signals of Dominance Predict Emergent Social Rank in Humans. *Journal of Experimental Psychology: General*, 145(5), 536–547.
- 12) Moya, C. & J. Henrich (2016) Culture-gene coevolutionary psychology: cultural learning, language, and ethnic psychology. *Current Opinion in Psychology*, 8:112-118.
- 13) Barrett, H. C., Bolyanatz, A., Crittenden, A. N., Fessler, D. M. T., Fitzpatrick, S., Gurven, M., Henrich, J., et al. (2016) Small-Scale Societies Exhibit Fundamental Variation in the Role of Intentions in Moral Judgment. *Proceedings of the National Academy of Sciences of the United States*, 133(17): 4688–4693.
- 14) McNamara, R., Norenzayan, A., & J. Henrich (2016) Supernatural punishment, in-group biases, and material insecurity: experiments and ethnography from Yasawa, Fiji. *Religion, Brain and Behaviour*, 6(1):34-55.
- 15) Moya, C., Boyd, R., & J. Henrich (2015) Reasoning about cultural and genetic transmission: Developmental and cross-cultural evidence from Peru, Fiji, and the US on how people make inferences about trait and identity transmission. *Topics in Cognitive Science*, 7(4): 595-610.
- 16) Henrich, J., <u>Chudek</u>, M., & R. Boyd (2015) The Big Man Mechanism: How prestige fosters cooperation and creates prosocial leaders. *Philosophical Transactions of the Royal Society B*, 370(1683).
- 17) Fessler, D.M.T., Barrett, C., Kanovsky, M., Stitch, S., Holbrook, C., Henrich, J., . . . & S. Laurence (2015) Moral parochialism and contextual contingency across seven societies. *Proceedings of the Royal Society B: Biological Sciences*, 282: 20150907.

- 18) Henrich, J. (2015) Culture and social behavior. *Current Opinion in Behavioral Sciences*, 3: 84-89.
- 19) <u>Salali</u>, G. D., <u>Juda</u>, M., & J. Henrich (2015) Transmission and Development of Costly Punishment in Children. *Evolution and Human Behavior*, 36(2): 86-94.
- 20) McKerracher, L., Collard, M., & J. Henrich (2015) The expression and adaptive significance of pregnancy-related nausea, vomiting, and aversions on Yasawa Island, Fiji. *Evolution and Human Behavior*, 36(2): 95-102.
- 21) Hruschka, D. Efferson, C., Jiang, T., Falletta-Cowden, A., Sigurdsson, S., <u>McNamara</u>, R., Sands, M., Munira, S., Slingerland, E., & J. Henrich (2014) Impartial Institutions, Pathogen Stress, and the Expanding Social Network. *Human Nature*, 25:567-579.
- 22) <u>Broesch</u>, J., Henrich, J., & H.C. Barrett (2014) Adaptive Content Biases in Learning About Animals Across the Lifecourse. *Human Nature*, 25: 181-199.
- 23) Henrich, J. (2014) Rice, Psychology, and Innovation. Science, 344(6184): 593-594.
- 24) <u>Muthukrishna</u>, M., <u>Shulman</u>, B.W., <u>Vasilescu</u>, V., & J. Henrich (2013) Sociality Influences Cultural Complexity. *Proceedings of the Royal Society B: Biological Sciences*, 281(1774): 20132511.
- 25) Bauer, M., Cassar A., Chytilová, J. & J. Henrich (2013) War's Enduring Effects on the Development of Egalitarian Motivations and In-group Biases. *Psychological Science*, 25(1): 47-57.
- 26) <u>House</u>, B., Silk, J. B., Henrich, J., Barrett, C., Scelza, B., <u>Boyette</u>, A., Hewlett, B., S. Laurence (2013) The Ontogeny of Prosocial Behavior across Diverse Societies. *Proceedings of the National Academy of Sciences of the United States* 110(36): 14586-14591.
- 27) Hruschka, D. & J. Henrich (2013) Economic and evolutionary hypotheses for cross-population variation in parochialism. *Frontiers in Human Neuroscience*, 7: 559.
- 28) Kline, M. Boyd, R. & J. Henrich (2013) Teaching and Life History of Cultural Transmission in Fijian Villages. *Human Nature*, 24(4): 35-374.
- 29) Hruschka, D. J., & J. Henrich (2013) Institutions, parasites and the persistence of ingroup preferences. *PLoS ONE*, 8(5): e63642.
- 30) Silk, J., <u>Brosnan</u>, S. F., Henrich, J., Lambeth, S. P., & S. Shapiro (2013) Chimpanzees share food for many reasons: the role of kinship, reciprocity, social bonds, and harassment on food transfers. *Animal Behavior*, 85: 941-947.
- 31) <u>House</u>, B., Henrich, J., <u>Sarnecka</u>, B., & J. B. Silk (2013) The Development of Contingent Reciprocity in Children. *Evolution and Human Behavior*, 34: 86-93.
- 32) Barrett, H. C., Broesch, T., Scott, R. M., He, Z., Baillargeon, R., Wu, D., Bolz, M., Henrich, J., Setoh, P., Wang, J., & S. Laurence (2013) Early false-belief understanding in traditional non-Western societies. *Proceedings of the Royal Society B: Biological Sciences*, 208: 20122654.

- 33) Tracy, J. L., <u>Shariff</u>, A. F., <u>Zhao</u>, W., & J. Henrich (2013) Cross-Cultural Evidence that the Nonverbal Expression of Pride is an Automatic Status Signal. *Journal of Experimental Psychology: General*, 142(1): 163-180.
- 34) Cheng, J. T., Tracy, J. L., Foulsham, T., Kingstone, A., & J. Henrich (2013) Two Ways to the Top: Evidence that Dominance and Prestige are Distinct yet Viable Avenues to Social Rank and Influence. *Journal of Personality and Social Psychology*, 104: 103-125.
- 35) <u>Laurin, K.</u>, <u>Shariff, A.</u>, Henrich, J., & A. C. Kay (2012) Outsourcing punishment to god: Beliefs in divine control reduce earthly punishment. *Proceedings of the Royal Society B: Biological Sciences*, 279: 3272-3281.
- 36) Nakahashi W., Wakano, J., & J. Henrich (2012) Adaptive Social Learning Strategies in Temporally and Spatially Varying Environments: How temporal vs. spatial variation, number of cultural traits, and the costs of learning influence the evolution of conformist-biased transmission, payoff-biased transmission and individual learning. *Human Nature*, 23: 386-418.
- 37) Richerson, P. & J. Henrich (2012) Tribal Social Instincts and the Cultural Evolution of Institutions to Solve Collective Action Problems. *Cliodynamics*, 3(1): 38-80.
- 38) <u>House</u>, B.R., Henrich, J, Brosnan, S.F., & J. B. Silk (2012) The ontogeny of human prosociality: behavioral experiments with children aged 3 to 8. *Evolution and Human Behavior*, 33(4): 291-308.
- 39) Henrich. J. (2012) Hunter-gatherer cooperation. *Nature* (News and Views) 481: 449-450.
- 40) Henrich, J., Boyd, R., & P. J. Richerson (2012) The Puzzle of Monogamous Marriage. *Philosophical Transactions of the Royal Society B: Biological Sciences*, 367: 657-669.
- 41) <u>Chudek</u>, M., Heller, S., Birch, S., & J. Henrich (2012) Prestige-Biased Cultural Learning: Bystander's Differential Attention to Potential Models Influences Children's Learning. *Evolution and Human Behavior*, 33: 46-56. (Margo Wilson Award Winner, 2013 for best paper)
- 42) <u>Gervais</u>, W.M., <u>Willard</u>, A.K., Norenzayan, A., & J. Henrich (2011) The Cultural Transmission of Faith: Why innate intuitions are necessary, but insufficient, to explain religious belief. *Religion*, 41(3): 389-410.
- 43) Boyd, R., Richerson, P., & J. Henrich (2011) The Cultural Niche. *Proceedings of the National Academy of Sciences of the United States*, 108: 10918-10925.
- 44) <u>Chudek</u>, M. & J. Henrich (2011) Culture-gene coevolution, norm-psychology and the emergence of human prosociality. *Trends in Cognitive Sciences*, 15(5): 218-226.
- 45) Henrich, J. & J. <u>Broesch</u> (2011) On the nature of cultural transmission networks: Evidence from Fijian villages for adaptive learning biases. *Philosophical Transactions of the Royal Society B: Biological Sciences*, 366: 1139-1148.
- 46) Boyd, R., Richerson P. J., & J. Henrich (2011). Rapid cultural adaptation can facilitate the evolution of large-scale cooperation. *Behavioral Ecology and Sociobiology*, 65: 431-444.

- 47) Henrich, J. & N. Henrich (2010) The Evolution of Cultural Adaptations: Fijian taboos during pregnancy and lactation protect against marine toxins. *Proceedings of the Royal Society B: Biological Sciences*, 277: 3715-3724.
- 48) Henrich, J., Heine, S., & A. Norenzayan (2010) Most People are not WEIRD. *Nature*, 446: 29.
- 49) Henrich, J., Heine, S., & A. Norenzayan (2010) The Weirdest People in the World. *Behavioral and Brain Sciences* [Target Article], 33: 1-23.
- 50) Henrich, J., Heine, S., & A. Norenzayan (2010) Beyond WEIRD: Towards a Broad-based Behavioral Sciences. *Behavioral and Brain Sciences* [Reply], 33: 51-75.
- 51) Gervias, W. & J. Henrich (2010) The Zeus Problem. *Journal of Cognition and Culture*, 10: 383-389.
- 52) <u>Foulsham</u>, T., <u>Cheng</u>, J., Tracy, J., Henrich, J., & A. Kingstone (2010) Gaze Allocation in a Dynamic Social Situation of Social Status and Speaking. *Cognition*, 117: 319-331.
- 53) <u>Cheng</u>, J., Tracy, J., & J. Henrich (2010) Pride, Personality, and the Evolutionary Foundations of Human Social Status. *Evolution and Human Behavior*, 31(5): 33-347.
- 54) Atran, S. & J. Henrich (2010) The Evolution of Religion. *Biological Theory: Integrating Development, Evolution and Cognition*, 5(1): 18-30.
- 55) Richerson, P. J., Boyd, R., & J. Henrich (2010) Gene-Culture Coevolution in the Age of Genomics. *Proceedings of the National Academy of Science of the United States*, 107: 8985-8992.
- 56) Henrich, J., Ensminger, J., McElreath, R., Barr, A., Barrett, H. C., Bolyanatz, A., Camilo Cardenas, J., Gurven, M., Gwako, E., Henrich, N., Lesorogol, C., Marlowe, F.W., Tracer, D., & J. Ziker (2010) Markets, religion, community size and the evolution of fairness and punishment. *Science*, 327: 1480-1484.
- 57) <u>Broesch</u>, T., Callaghan, T., Henrich, J., & P. Rochat (2010) Cultural Variations in Children's Mirror Self-Recognition. *Journal of Cross-Cultural Psychology*, 42(6): 1019-1031.
- 58) Shariff, A.F., Tracy, J. L., Cheng, J. T., & J. Henrich (2010) Further thoughts on the evolution of pride's two facets: A response to Clark. *Emotion Review*, 2(4): 399-400.
- 59) Henrich, J. (2009). The evolution of costly displays, cooperation, and religion. *Evolution and Human Behavior*, 30: 244-260.
- 60) <u>Brosnan</u>, S., Silk, J. B., Henrich, J., Mareno, M. C., Lambeth, S. P. & S. J. Schapiro (2009). Chimpanzees (*Pan troglodytes*) do not develop contingent reciprocity in an experimental task. *Animal Cognition*, 12: 317-322.
- 61) Henrich, J. & R. Boyd (2008) Division of Labor, Economic Specialization, and the Evolution of Social Stratification. *Current Anthropology*, 49(4): 715-724.
- 62) O'Gorman, R., Henrich, J., & M. Van Vugt (2008) Constraining free riding in public good games: designated solitary punishers can sustain human cooperation. *Proceedings of the Royal Society B: Biological Sciences*, 276: 323-329.

- 63) Gintis, H., Henrich, J., Bowles, S., Boyd, R., & E. Fehr (2008) Strong reciprocity and the roots of human morality. *Social Justice Research*, 21(2): 241-253.
- 64) Henrich, J., Boyd, R., & P. J. Richerson (2008) Five Misunderstandings about Cultural Evolution. *Human Nature*, 19:119-137.
- 65) Heine, S., Takemoto, T., Moskalenko, S., Lasaleta, J., & J. Henrich (2008) Mirrors in the head: Cultural variation in objective self-awareness. *Personality and Social Psychology Bulletin*, 34:879-887.
- 66) Vonk, J., Brosnan, S.F., Silk, J.B., Henrich, J., Richardson, A., Lambeth, S.P., Schapiro, S., & D. J. Povinelli (2008) Chimpanzees do not take advantage of very low cost opportunities to deliver food to unrelated group members. *Animal Behavior*, 75: 1757-1770.
- 67) Marlowe, F. W., Berbesque, J.C., Barr, A., Ensimger, J., Barrett, H.C., Bolyanatz, A., Cardenas, J.C., Gurven, M., Gwako, E., Henrich, J., Henrich, N., Lesorogol, C., Tracer, D., & J. Ziker (2008) More 'altruistic' punishment in larger societies, *Proceedings of the Royal Society B: Biological Sciences*, 275: 587-590.
- 68) Henrich, J., McElreath, R., Barr, A., Ensimger, J. Barrett, H.C., Bolyanatz, A., Camilo Cardenas, J. Gurven, M., Gwako, E., Henrich, N., Lesorogol, C., Marlowe, F.W., Tracer, D., & J. Ziker (2006) Costly Punishment Across Human Societies. *Science*, 312: 1767-1770.
- 69) Henrich, J. & N. Henrich (2006) Culture, Evolution, and the Puzzle of Human Cooperation. *Cognitive Systems Research*, 7: 220-245.
- 70) Henrich, J. (2006) The Evolution of Cooperative Institutions: Tacking the Problem of Equilibrium Selection. *Science* [Perspectives], 312: 60-61.
- 71) Hrushka, D. & J. Henrich (2006) Friendship, cliquishness, and the emergence of cooperation. *Journal of Theoretical Biology*, 239(1): 1-15.
- 72) Henrich, J. (2006) Understanding Cultural Evolutionary Models: A Reply to Read's Critique. *American Antiquity*, 71(4): 771-782.
- 73) McCauley, R. & J. Henrich (2006) Susceptibility to the Muller-Lyer Illusion, Theory-Neutral Observation, and the Diachronic Penetrability of the Visual Input System. *Philosophical Psychology*, 19(1): 1-23.
- 74) Henrich, J., Boyd, R., Bowles, S., Gintis, H., Fehr, E., Camerer, C., McElreath, R., Gurven, M., Hill, K., Barr, A., Ensminger, J., Tracer, D., Marlow, F. W., Patton, J., Alvard, M., Gil-White, F. & N. Smith (2005) "Economic Man" in cross-cultural perspective: Behavioral experiments from 15 small-scale societies. *Behavioral and Brain Sciences* [Target article], 28: 795-815 (includes 23 commentaries).
- 75) Henrich, J., Boyd, R., Bowles, S., Gintis, H., Fehr, E., Camerer, C., McElreath, R., Gurven, M., Hill, K., Barr, A., Ensminger, J., Tracer, D., Marlow, F. W., Patton, J., Alvard, M., Gil-White, F. & N. Smith (2005) Models of decision-making and the evolution of social preferences. *Behavioral and Brain Sciences* [Reply], 28: 838-855.

- 76) Silk, J. B., Brosnan, S. F., Vonk, J., Henrich, J., Povinelli, D. J., Richardson, A., Lambeth S. P., Mascaro, J., & S. J. Shapiro (2005) Chimpanzees are indifferent to the welfare of unrelated group members. *Nature*, 437: 1357-1359.
- 77) Henrich, J. (2004) Demography and Cultural Evolution: Why adaptive cultural processes produced maladaptive losses in Tasmania. *American Antiquity*, 69(2): 197-214.
- 78) Henrich, J. (2004) Cultural Group Selection, coevolutionary processes and large-scale cooperation. *Journal of Economic Behavior and Organization* [Target Article], 53: 3-35.
- 79) Henrich, J. (2004) Reply. *Journal of Economic Behavior and Organization* [Reply], 53: 127-143.
- 80) Henrich, J. & R. McElreath (2003) The Evolutionary Foundations of Cultural Evolution. *Evolutionary Anthropology*, 12(3): 123-135.
- 81) Henrich, J. & R. Boyd (2002) On Modeling Cognition and Culture: Why replicators are not necessary for cultural evolution. *Journal of Cognition and Culture*, 2(2): 87-112.
- 82) Henrich, J. & R. McElreath (2002) Are Peasants Risk Averse Decision-Makers. *Current Anthropology*, 43(1): 172-181.
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Published Short Critiques or Comments

- 1) Henrich, J. (2017). High Fidelity. Science, 356: 6340.
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- 3) Henrich, J., Boyd, R., Derex, M., Kline, M. A., Mesoudi, A., Muthukrishna, M., Powell, A. T., et al. (2016) Understanding cumulative cultural evolution. *Proceeding of the National Academy of Sciences*, 113(44): E6724-E6725.
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- 14) Henrich, J. (2001) On Risk Preferences and Curvilinear Utility Curves: A comment on Kuznar's piece. *Current Anthropology*, 42(5): 711.
- 15) Henrich, J. (2001) Challenges for everyone: real people, deception, one-shot games, social learning, and computers. *Behavioral and Brain Sciences* [Commentary], 24(3): 414-415.

Book Chapters

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- Chudek, M. Muthukrishna, M. & J. Henrich (2015) Cultural Evolution. In *The Handbook of Evolutionary Psychology* (Second Edition). Edited by D. Buss. Hoboken, NJ: John Wiley & Sons Inc.
- 3) Cheng, J. T., Tracy, J. L., & J. Henrich, J. (2014) Toward a unified science of hierarchy: Dominance and prestige are two fundamental pathways to human social rank. In *The psychology of social status*. Edited by J.T. Cheng, J. L. Tracy, & C. Anderson. New York: Springer
- 4) Henrich, J. & J. Ensminger (2014) Introduction. In *Experimenting with Social Norms: Fairness and Punishment in Cross-Cultural Perspective*. Edited by J. Ensminger & J. Henrich. New York: Russell Sage Foundation Press.
- 5) Henrich, J.& J. Ensminger (2014) Chapter 2: Theoretical Foundations—The Coevolution of Social Norms, Intrinsic Motivation, Markets, and the Institutions of Complex Societies. In *Experimenting with Social Norms: Fairness and Punishment in Cross-Cultural Perspective*. Edited by J. Ensminger & J. Henrich. New York: Russell Sage Foundation Press.
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- 7) Henrich, J. &J. Ensminger (2014) Chapter 4: Empirical Results—Markets, Community Size, Religion and the Nature of Human Sociality. In *Experimenting with Social Norms: Fairness and Punishment in Cross-Cultural Perspective*. Edited by J. Ensminger & J. Henrich. New York: Russell Sage Foundation Press.
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- 12) <u>Chudek</u>, M., <u>Zhao</u>, W., & J. Henrich (2013) Culture-Gene Coevolution, Large-Scale Cooperation and the Shaping of Human Social Psychology. In *Signaling, Commitment, and Emotion*. Edited by B. Calcott, R. Joyce, & K. Sterelny. Cambridge: MIT Press.
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- 14) <u>Shariff</u>, A.F., Norenzayan, A., & J. Henrich (2009) The Birth of High Gods: How the cultural evolution of supernatural policing agents influenced the emergence of complex, cooperative human societies, paving the way for civilization. In *Evolution, culture and the human mind*. Edited by M. Schaller, A. Norenzayan, S. Heine, T. Yamagishi, & T. Kameda. New York: Psychology Press.
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- 16) Henrich, J. (2008) A Cultural Species. In *Explaining Culture Scientifically*. Edited by Melissa Brown. Seattle: University of Washington Press.
- 17) Henrich, J. & R. McElreath (2007) Dual Inheritance Theory: The Evolution of Human Cultural Capacities and Cultural Evolution. In *Oxford Handbook of Evolutionary Psychology*. Edited by Robin Dunbar & Louise Barrett. New York: Oxford University Press.
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- 20) Henrich, J., Boyd, R., Bowles, S., Camerer, C., Fehr, E., Gintis, H., & R. McElreath (2004) Overview and Synthesis (pp. 8-54). In *Foundations of Human Sociality: Ethnography and Experiments in 15 small-scale societies*. Edited by J. Henrich, R. Boyd, S. Bowles, H. Gintis, E. Fehr & C. Camerer. New York: Oxford University Press.
- 21) Henrich, J. & N. Smith (2004) Comparative experimental evidence from Machiguenga, Mapuche, Huinca & American populations shows substantial variation among social groups in bargaining and public goods behavior. *In Foundations of Human Sociality: Ethnography and Experiments in 15 small-scale societies*. Edited by J. Henrich, R. Boyd, S. Bowles, H. Gintis, E. Fehr & C. Camerer. New York: Oxford University Press.
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- 23) Richerson, P., Boyd R., & J. Henrich (2003) The Cultural Evolution of Cooperation. In *Genetic and Culture Evolution of Cooperation*. Edited by Peter Hammerstein. Cambridge: MIT Press.
- 24) Fehr, E. & J. Henrich (2003) Is Strong Reciprocity a Maladaptation. In *Genetic and Culture Evolution of Cooperation*. Edited by Peter Hammerstein. Cambridge: MIT Press.
- 25) Henrich, J. (2002) Decision-making, cultural transmission and adaptation in economic anthropology. In *Theory in Economic Anthropology*. Edited by J. Ensminger. New York: AltaMira Press.
- 26) Henrich, J., Albers, W., Boyd, R., Gigerenzer, G., McCabe, K., Ockenfels, A., & H. P. Young (2001) What is the Role of Culture in Bounded Rationality? In *Bounded Rationality: The Adaptive Toolbox*. Edited by G. Gigerenzer & R. Selten. Cambridge: MIT Press.

Republications of earlier journal articles

- 1) Henrich, J. (forthcoming) Cultural Group Selection, coevolutionary processes and large-scale cooperation. In *Biological Economics*, edited by Andrew Lo and Ruixun Zhang. The International Library of Critical Writings in Economics. Cheltenham: Edgar Elgar Publishing. Republished from *Journal of Economic Behavior and Organization* 53: 3-35.
- 2) Henrich, J., Heine, S., & A. Norenzayan (2013) The Weirdest People in the World. In *Arguing about Human Nature*. Edited by Stephen Downes & Edouard Machery. New York: Routledge Press. Republished from *Behavioral and Brain Sciences*, 33: 1-23.
- 3) Henrich, J., Boyd, R., Bowles, S., Camerer, C., Gintis, H., McElreath, R. & E. Fehr (2009) In search of Homo economicus: Experiments in 15 Small-Scale Societies. Republished in *Culture and Economic Growth*. Edited by Mark Blaug. The International Library of Critical Writings in Economics. Republished from *American Economic Review* 91(2): 73-79.
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- 5) Figure 1 of Henrich (2001) in Moore, K. M., Myer, J., & C. Clements (2013) Small Farmer Choice and Decision Making in Sustainable Soil Management. In *Advances in Soil Science VI*. Edited by R. Lal & B. A. Stewart. Taylor & Francis Group.
- 6) Henrich, J. & J. <u>Broesch</u> (2012) On the nature of cultural transmission networks: Evidence from Fijian villages for adaptive learning biases. In *Culture Evolves*. Edited by A. Whiten, R. Hinde, C. Stringer, & K. Laland. New York: Oxford University Press. Republished from *Philosophical Transactions* 366: 1139-1148.
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- 10) Figure 1 from Henrich, J. (2000) Does culture matter in economic behavior? Ultimatum Game Bargaining among the Machiguenga of the Peruvian Amazon. In Ackert (2009) *Behavioral Finance: Psychology, Decision-Making, and Markets*. Cengage Learning. Republished from *American Economic Review* 90(4): 973-979.
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- 12) Henrich, J., Boyd, R., Bowles, S., Camerer, C., Gintis, H., McElreath, R. & E. Fehr (2009) In search of Homo economicus: Experiments in 15 Small-Scale Societies. In *Darwinism and Economics*. Edited by G. M. Hodgson. The International Library of Critical Writings in Economics. Cheltenham: Edgar Elgar Publishing. Republished from *American Economic Review* 91(2): 73-79.
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- 16) Henrich, J., Boyd, R., Bowles, S., Camerer, C., Gintis, H., McElreath, R. and E. Fehr (2007) In search of Homo economicus: Experiments in 15 Small-Scale Societies. Republished in *New Developments in Experimental Economics*. Edited by Enrica Carbone and Chris Starmer. The International Library of Critical Writings in Economics. Edward Elgar Publishers. Cheltenham: Edgar Elgar Publishing. Previously published in *American Economic Review* 91(2), 73-79.
- 17) Henrich, J. & R. Boyd (2005) Why People Punish Defectors: Weak Conformist Transmission Can Stabilize Costly Enforcement of Norms in Cooperative Dilemmas. In *The Origin and Evolution of Cultures*, by R. Boyd & P. J. Richerson. New York: Oxford University Press. Republished from *Journal of Theoretical Biology* 208, 79-89.
- 18) Richerson, P., Boyd R., & J. Henrich (2005) The Cultural Evolution of Human Cooperation Cultural Evolution of Cooperation. In *The Origin and Evolution of Cultures*, by R. Boyd and P. J. Richerson. New York: Oxford University Press. Republished from the *Genetic and Culture Evolution of Cooperation* (pp. 357-388). Edited by Peter Hammerstein. Cambridge: MIT Press.

Other Publications

- Henrich, J. (2012, Oct 10) Economic Markets and Human Fairness: How Trading With Others Makes Us Treat Them Better. *Being Human*.
- Henrich, J. (2011) A cultural species: How culture drove human evolution. *Psychological Science Agenda (Science Brief)*.

Student's Presentations and Posters

- 1) Witkower, Z., Tracy, J. L., Cheng, J. T., & Henrich, J. (2017, January). *Distinct nonverbal displays of dominance and prestige*. Poster to be presented at the annual meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- 2) Willard, A. K. Norenzayan, A, & J. Henrich (2014, February). Do as I Do, Not as I say: Credibility Enhancing Displays of Belief. Poster presented at the *15th Annual Meeting of the Society for Personality and Social Psychology*.
- 3) McNamara, R.A., Willard, A., Norenzayan, A., & J. Henrich (2014, February). God's mind on morality: A knowing God is a punishing God. Poster presented at the *15th Annual Meeting of the Society for Personality and Social Psychology*. Austin, TX, USA.
- 4) Cheng, J. T., Tracy, J. L., Ho, S., & J. Henrich (2014, February). Listen, follow me: Dynamic changes in vocal pitch predict leader emergence. Poster presented at the *Annual Meeting of the Society for Personality and Social Psychology*. Austin, Texas.
- 5) Cheng, J. T., Tracy, J. L., Ho, S., & J. Henrich (2013, June). Listen, follow me: Changes in vocal pitch predict leader emergence. Talk to be presented in the symposium, "Causes and consequences of individual differences in social status: New insights from research on nonverbal behavior, neuroendocrinology, health, and self-regulatory goals" (J. T. Cheng & J. L. Tracy, Chairs), at the *Biennial Meeting of the Association for Research in Personality*. Charlotte, NC.

- 6) Cheng, J. T., Tracy, J. L., Ho, S., & J. Henrich (2013, May). Listen, follow me: Changes in vocal pitch predict leader emergence. Talk to be presented in the symposium, "Observing the unobservable: Psychophysical cues to fertility, leadership capacity, trustworthiness, and health" (J. T. Cheng & J. L. Tracy, Chairs), at the *Annual Convention of the Association for Psychological Science*. Washington, DC.
- 7) Muthukrishna, M., Shulman, B. W., Vasilescu, V., & J. Henrich (2013, July). Cumulative Culture in the Laboratory: you need more models, if the task is hard. Paper presented at the 25th annual meeting of the Human Behavior and Evolution Society. Miami Beach, FL.
- 8) Cheng, J. T., Tracy, J. L., Foulsham, T., Kingstone, A., & J. Henrich (2012, April). Two ways to the top: Evidence that Dominance and Prestige are distinct yet viable avenues to social status and influence. Talk presented at the annual *Berkeley-Stanford Social-Personality Graduate Student Conference*. Stanford, CA
- 9) Cheng, J. T., Tracy, J. L., Ho, S., & J. Henrich (2013, January). Listen, follow me: Changes in vocal pitch predict leader emergence. Talk presented at the *Society for Personality and Social Psychology Pre-Conference on Nonverbal Behavior*. New Orleans, LA.
- 10) Cheng, J. T., Tracy, J. L., Foulsham, T., Kingstone, A., &J. Henrich (2012, January). Dominance and Prestige: Distinct routes to social influence. Talk presented in the symposium, "The pursuit of social status" (J. T. Cheng & J. L. Tracy, Chairs), at the *Annual Meeting of the Society for Personality and Social Psychology*. San Diego, CA.
- 11) Chudek, M. & J. Henrich (2012, July). How exploitation launched human cooperation. *Meeting of the Society for Mathematical Biology*.
- 12) Chudek, M. Cheng, J. & J. Henrich (2012, June. Prestige, Cooperation, and the Evolution of Leadership: Why "Bigmen" are generous. Presentation at *the 24th Annual meeting of the Human Behaviour and Evolution Society*.
- 13) McNamara, R. A., Norenzayan, A., & J. Henrich (2012). Questioning the gods: Priming religion in rural Fiji. Poster presented at the *Religion and Spirituality Pre-conference*, 13th Annual Meeting for the Society for Personality and Social Psychology. San Diego, CA.
- 14) Muthukrishna, M. & J. Henrich (2012). Brain-Culture Coevolution: Explaining the Expansion of the Human Brain During the Pleistocene. Poster presented at the *13th annual meeting of the Society for Personality and Social Psychology*. San Diego, CA.
- 15) Cheng, J. T., Tracy, J. L., Foulsham, T., Kingstone, A., & J. Henrich (2011, June). Dominance and Prestige: Evidence that Dominance and Prestige are Distinct yet Viable Avenues to Social Status. Paper presented at the 23rd Annual Meeting of the Human Behavior and Evolution Society. Montpellier, France.
- 16) House, B.R., Henrich, J., Sarnecka, B.W., & J. B. Silk (2011). Does Reciprocity Motivate Prosocial Behavior in Young Children? Poster presented at *the Society for Research in Child Development*. Montreal, QC

- 17) Chudek, M., Birch, S. & J. Henrich (2011). Are 3- to 5-year-old children prestige-biased learners? Presentation given at the *Society for Research in Child Development Conference*.
- 18) Chudek, M. & J. Henrich (2011). Negative Indirect Reciprocity: Modelling the emergence of human cooperation. Poster presented at the *Evolutionary Psychology pre-conference to the Society for Personality and Social Psychology Conference*.
- 19) Chudek, M. & J. Henrich (2010). Linked Reputation Dynamics. Presentation given at the *Human Behaviour and Evolution Society Conference*.
- 20) Chudek, M., Mesoudi, A., Collard, M. & J. Henrich (2010). Social Recall Bias: Evolved Social Brain or Learned Expertise? Poster presented at the *Human Behaviour and Evolution Society Conference*.
- 21) Cheng, J. T., Tracy, J. L., & J. Henrich (2011, January). Dominance and prestige: Distinct routes to social influence. Poster presented at the *Annual Meeting of the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology*. San Antonio, Texas.
- 22) Cheng, J. T., Tracy, J. L., & J. Henrich (2011, January). Dominance and prestige: Distinct routes to social influence. Poster presented at *the Annual Meeting of the Society for Personality and Social Psychology*. San Antonio, Texas.
- 23) Cheng, J. T., Tracy, J. L., & J. Henrich (2010, January). Are dominance and prestige distinct strategies for attaining social status? Poster presented at the *Annual Meeting of the Society for Personality and Social Psychology*. Las Vegas, Nevada.
- 24) Cheng, J. T., Tracy, J. L., & J. Henrich (2010, January). Are dominance and prestige distinct strategies for attaining social status? Poster presented at the *Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology*. Las Vegas, Nevada.
- 25) Ruby, M.B., J. Henrich, & S.J. Heine (2010 January). Meat, Morals and Masculinity. Poster presented at the *Annual Meeting of the Society for Personality and Social Psychology*. Las Vegas, Nevada.
- 26) Chudek, M., Heller, S. Birch, S. & J. Henrich (2009, February). The fidelity of gossip A cross-cultural universal? Poster presented at the *Society for Personality and Social Psychology Pre-Conference on Cultural Psychology*. Tampa, Florida.
- 27) Chudek, M., Mesoudi, A. & J. Henrich (2009, February). Prestige bias Evidence of adaptation for culture. Poster presented at the *Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology*. Tampa, Florida.
- 28) Cheng, J. T., Tracy, J. L., & J. Henrich (2009, February). Pride as an evolutionary adaptation to status attainment. Poster presented at the *Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology*. Tampa, Florida.
- 29) Cheng, J. T., Tracy, J. L., & J. Henrich (2009, February). Pride as an evolutionary adaptation to status attainment. Poster presented at the *Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology*. Tampa, Florida.

- 30) Broesch, T., Broesch, J., Henrich, J., Bigelow, A., & P. Rochat (2008, March). Contingency and Affective Mirroring in Fijian and Canadian mother-infant dyads. Poster presented at the *International Infant Studies Conference*. Vancouver, B.C.
- 31) Cheng, J. T., Tracy, J. L., & J. Henrich (2008, May). Why are you so proud? Pride as an evolutionary adaptation to status attainment. Poster presented at the *Society for Interpersonal Theory and Research's 11th Annual Convention*. Tempe, Arizona.

Series Editor for these books at the University of California Press

- Bettinger, R. L. (2015). *Orderly Anarchy: Sociopolitical Evolution in Aboriginal California*. In the *Origins of Human Behavior and Culture* Series. Series Editors: M. B. Mulder & J. Henrich. Oakland: University of California Press.
- Jordan, P. (2015). Technology as Human Social Tradition: Cultural Transmission among Hunter-Gatherers. In the *Origins of Human Behavior and Culture* Series. Series Editors: M. B. Mulder & J. Henrich. Oakland: University of California Press.
- Howell, N. (2010). Life Histories of the Dobe !Kung: Food, Fatness, and Well-being Over the Life Span. In the *Origins of Human Behavior and Culture* Series. Series Editors: M. B. Mulder & J. Henrich. Oakland: University of California Press.
- Hruschka, D. J. (2010). Friendship: Development, Ecology and Evolution of a Social Relationship. In the Origins of Human Behavior and Culture Series. Series Editors: M. B. Mulder & J. Henrich. Oakland: University of California Press.
- Marlowe, F. W. (2010). The Hadza Hunter-Gatherers of Tanzania. In the Origins of Human Behavior and Culture Series. Series Editors: M. B. Mulder & J. Henrich. Oakland: University of California Press.
- Shennan, S. (2009). *Pattern and Process in Cultural Evolution*. In the *Origins of Human Behavioral and Culture* Series. Series Editors: M. B. Mulder & J. Henrich. Oakland: University of California Press.
- Kennett, D. & B. Winterhalder (2006). *Behavioral Ecology and the Transition to Agriculture*. In the *Origins of Human Behavior and Culture* Series. Series Editors: M. B. Mulder & J. Henrich. Oakland: University of California Press.

Invited Lectures

Keynotes, Plenaries, and Invitations with Honoraria

- 1) Conversations with Tyler. Public Interview. Mercatus Center. George Mason University. November 7, 2016.
- 2) The Secret of Our Success. CIFAR Massey Talks on Science and Society. September 29, 2016.
- 3) The Secret of Our Success. STICERD Morishima public lecture. London School of Economics. London. June 22, 2016.
- 4) The Secret of Our Success. Keynote at the Society for Philosophy and Psychology Annual Meeting. June 2, 2016.

- 5) On the Origins of WEIRD People. Keynote at the Moral Psychology Research Group. Cambridge, MA. May 13, 2016.
- 6) The Secret of Our Success. Keynote at Global Empowerment Meeting. The Secret of Learning: Insights from Computers and Hunter-Gatherers. April 14, 2016.
- 7) The Secret of Our Success. *Big Questions in Social and Personality Psychology*. Society for Social and Personality Psychology Conference. San Diego. January 30, 2016.
- 8) Big God, Rituals and the Evolution of Complex Societies. University of Pennsylvania. November 6, 2015.
- 9) Our Collective Brains. Psychology Department, Simon Fraser University. January 30, 2015.
- 10) Big Gods, Cooperation, and the Emergence of Large-Scale Cooperation. Keynote at the Peter Wall Roundtable: *Prosociality and Historiography: Can Big Gods Tip the Balance in World History*. Vancouver. October 17, 2014.
- 11) The Evolution of Social Norms and Institutions. World Bank. November 11, 2013
- 12) Culture-Gene Coevolution and the Origins of Human Sociality. *Symposium on Evolution and Development*. Japanese Psychological Association. September 20, 2013
- 13) Understanding the Psychology of a Cultural Species. Japanese Psychological Association Keynote Address. September 19, 2013
- 14) Culture-gene coevolution and the origins of human cooperation. *European Human Behaviour and Evolution Association Conference*. Opening Keynote Address. VU University. Amsterdam, The Netherlands. March 24, 2013.
- 15) How Culture Drove Human Evolution. *Chancellor's Distinguished Visitors Program*. University of Missouri. November 9, 2012.
- 16) The Cultural Origins of Human Cooperation. *Distinguished Speakers in Behavioral and Brain Sciences Series*. Cornell University. September 14, 2012.
- 17) The Evolution of Social Norms and Institutions. *Workshop on Intractable Problems*. Purdue University. April 17, 2012.
- 18) It's Better to be Social than Smart. *Workshop on the Evolution of Learning*. Kyoto, Japan. November 29, 2011.
- 19) The Cultural Brain Hypothesis. Center for the Advanced Study of Hominid Paleobiology and the Mind, Brain and Evolution Cluster. George Washington University. May 6, 2011.
- 20) Culture-Gene Coevolution, Norm-Psychology, and the Emergence of Human Prosociality. *Cognitive Science Colloquium*. University of Maryland. May 5, 2011.
- 21) On the Origins of a Cultural Species: How social learning shapes human evolution. *The Evolution of Brain, Mind and Culture*. Center for Mind, Brain and Culture. Emory University. November 13, 2009.
- 22) Why Humans Cooperate. Invited lecture in the *Human Uniqueness Series*. Arizona State University. Tempe, AZ. September 24, 2009

- 23) The Evolution of Cultural Adaptations. Keynote at *Cognition 2009: Cultures and Cognition in Evolution*. Institute of Cognitive Science. UQAM. Montreal, Canada. June 4, 2009.
- 24) Culture-Gene Coevolution and the Origins of Human Sociality. Plenary at the *Human Behavior and Evolution Conference*. Fullerton, CA. May 28, 2009
- 25) The Evolution of Norms and Institutions (including cooperative ones): ethnographic and experimental evidence from Fiji. Invited speaker series at the *IPEM Seminar Series* in the IGERT Program in Evolutionary Modeling. University of Washington. February 21, 2008.
- 26) On the Nature of Human Sociality: Behavioral Experiment and Ethnography in 15 small-scale societies. *Foundations of Human Social Behavior*. University of Zurich. June 20, 2008
- 27) The Evolution of Cultural Adaptations: Fijian food taboos prevent fish poisoning during pregnancy and lactation. *Cultural Evolution and Health Series*. Northwestern University. January 29, 2007.
- 28) Culture and the Nature of Human Sociality. Plenary address at the *American Accounting Association Annual Meeting (Imagined Frontiers in Accounting)*. Chicago. August 6, 2007.
- 29) Cultural Learning, Sociality and the Coevolution of human institutions. Invited lecture at the *Cultural and Adaptive Bases of Human Sociality*. International House of Japan, Tokyo. September 9-10, 2006.
- 30) The Coevolutionary Origins of Human Sociality. Keynote address at the *Conference on Collective Intentionality*. Siena, Italy. October 14, 2004.
- 31) Cross-Cultural Variations in Economic Decision-Making. Invited lecture at the *AFOSR* (Air Force) Workshop: Culture and Personality in Models of Adversarial Decision-Making. Tysons Corner, VA. November 13, 2003.
- 32) The Cultural Origins of Social Preferences. Invited presentation at *Field Experiment in Economics*, Middlebury College's 24th Annual Economics Conference. April 26, 2003.
- 33) The Nature and Origin of Social Preference. Invited lecture at the World Bank, Washington D.C. March 5, 2003.

Invited Lectures away from my Home University

- 34) WEIRD People: How Westerners became so individualistic, analytic, self-obsessed, rule-following, guilt-ridden, patient and prosperous. CIFAR Meeting: Institutions, Organization and Growth. Whistler, BC. April 2, 2017.
- 35) The Secret of Our Success. Political Economy Project. Dartmouth College. February 28, 2017.
- 36) Big Gods, Potent Rituals and Cooperation. Departmental Seminar. Department of Psychology. Boston College October, 3, 2016.
- 37) Big Gods, Potent Rituals and the Evolution of Complex Societies. Society for Social and Personality Psychology Conference. San Diego. January 29, 2016.

- 38) The Secret of Our Success. Google Talks. Palo Alto. February 2, 2016.
- 39) The Secret of Our Success. Commonwealth Club. Palo Alto. February 2, 2016.
- 40) The Evolution of Prosocial Religions. Institutions, Organization and Growth Group at the Canadian Institute for Advanced Research. March 13, 2015.
- 41) Big Gods, Potent Rituals and the Evolution of Complex Societies. *The Evolution of Societal Complexity Colloquium*. Arizona State University. February 18, 2015.
- 42) The Collective Brain. At *Innovation in Animals and Humans: Understanding the Origins and Development of Novel and Creative Behavior*. St. Andrews, Scotland. November 4, 2014.
- 43) The Secret of Our Success. Institute for Research in Cognitive Science. University of Pennsylvania. April 12, 2014.
- 44) Culture and Social Norms. The Urbanization Project. Stern School of Business. April 3, 2014.
- 45) The Evolution of Prestige. Stern Business School Faculty Lecture. January 23, 2014
- 46) The Secret of Our Success. Yale University. December 13, 2013.
- 47) The Secret of Our Success. University of San Francisco. October 11, 2013.
- 48) The Secret of Our Success. Canadian Institute for Advanced Research: Institutions, Organizations and Growth. October 26, 2013.
- 49) How culture made us WEIRD. *Paduano Symposium in Business Ethics*. Stern School of Business. October 4, 2013
- 50) How culture drove human evolution. Seminar Speaker. Harvard University. December, 10, 2012.
- 51) The Cultural Origins of Human Cooperation. Department of Psychology. University of Southern California. April 30, 2012.
- 52) The Social Life of a Cultural Species. Moral Psychology Research Group. Purdue University. April 15, 2012.
- 53) The Puzzle of Monogamous Marriage. *Workshop on the Origins of Social Monogamy*. Santa Fe Institute. Santa Fe, New Mexico. February 23, 2012.
- 54) How Culture Drove Human Evolution. In *Constructing a Human World Fit for Nature*. American Academy for the Advancement of Science. Vancouver, Canada. February 18, 2012.
- 55) The Spread of Monogamous Marriage. Institutions, Organizations, and Growth, Canadian Institute for Advanced Research. Toronto, Canada. October 29, 2011.
- 56) Principles and Lessons for Collaborative Projects. *Conference on Social Networks*. Radcliffe Centre for Advanced Study. Harvard University. February, 26, 2011.
- 57) On the Nature of Cultural Transmission Networks: Evidence from Fijian villages for adaptive learning biases. *Conference on Social Networks*. Radcliffe Centre for Advanced Study. Harvard University. February, 25, 2011.

- 58) Culture-Gene Coevolution, Norm-Psychology, and the Emergence of Human Prosociality. Program in Evolutionary Dynamics. Harvard University. February 24, 2011.
- 59) The Evolution of Prestige: How different forms of human social status impact cultural transmission, leadership, and cooperation. Department of Psychology, Harvard University. February 23, 2011.
- 60) The Evolution of Prestige: How different forms of human social status impact cultural transmission, leadership, and cooperation. Columbia Business School. February 22, 2011.
- 61) The Evolution of Prestige: How different forms of human social status impact cultural transmission, leadership, and cooperation. School of Management. Yale University. December, 17, 2010.
- 62) Principles and Lessons for Collaborative Projects. *Workshop on Virtue Conflicts*. Arizona State University. November 12, 2010.
- 63) On the nature of cultural transmission networks: Evidence from Fijian villages. *The Royal Society Conference, Culture Evolves*. London. June 28-30, 2010.
- 64) Social Norms and Cooperation in Fiji. Canadian Institute for Advanced Research. Vancouver. March 27, 2010.
- 65) Theorizing and Studying Culture: A culture-gene coevolutionary perspective. *Culture Preconference to the Society of Personality and Social Psychology Meetings*. Las Vegas, January 28, 2010.
- 66) A Culture-Gene Coevolutionary Perspective on Emotions. *Emotion Preconference to the Society of Personality and Social Psychology Meetings*. Las Vegas, January 28, 2010.
- 67) Tribal Social Instincts and the Cultural Evolution of Institutions to Solve Collective Action Problems. *Context and the Evolution of Mechanisms for Solving Collective Action Problems*. Workshop in Political Theory and Policy Analysis. Bloomington, IN. May 2, 2009.
- 68) The Evolution of Cultural Adaptations: Fijian food taboos protect against dangerous marine toxins. Invited lecture for the *Behavior*, *Evolution and Culture (BEC) Series*. UCLA. April 6, 2009.
- 69) The Evolution of Norms. Invited lecture at the Max Planck Institute for Evolutionary Anthropology. Leipzig, Germany. March 12, 2009.
- 70) The evolution of cultural adaptations in Fiji. Invited lecture in *the Seminar Series in Ecology and Evolution*. University of California Davis. February 12, 2009.
- 71) Norms, Institutions, and the Coevolution of Human Sociality. Invited lecture at the Wenner-Gren Foundation's *International Symposium on Human Evolution*. Stockholm. November 6, 2008.
- 72) Culture and the Coevolutionary Origins of Human Behavior. Invited lecture in the *Institute of Social and Cultural Anthropology Lecture Series*. Oxford University. October 20, 2006.

- 73) The Evolution of Moral Norms: Evidence from Fiji. Invited Speaker at the *Norms and Moral Psychology Workshop in Culture and Mind Project*. University of Sheffield. Sheffield, England. October 20, 2007.
- 74) Why societies vary in their rates of innovation: The Evolution of Innovation-Enhancing Institutions. Invited lecture at *Innovation in Cultural Systems: Contributions from Evolutionary Anthropology*. Altenberg Workshops in Theoretical Biology, Konrad Lorenz Institute. Altenberg, Austria. September 15, 2007.
- 75) The Cultural Origins of Human Sociality. Invited in the *Cognition and Culture, and Evolution and Human Adaptation Program*. University of Michigan. February 10, 2006.
- 76) Why Big Men are generous. Invited lecture at *Pattern and Process in Cultural Evolution*. Centre for the Evolutionary Analysis of Cultural Behavior. University College London. London. September 14-16, 2005.
- 77) Cultural Group Selection and Human Sociality. *Foundations of Accounting Conference*. Goizueta Business School. Emory University. March 23, 2005.
- 78) Culture and the Evolution of Human Altruism. Invited lecture at the *Society of Cross-Cultural Research* (invited by SETI). February 26, 2005.
- 79) On the Nature of Human Sociality. Department of Economics. University of British Columbia. February 4, 2005.
- 80) The Evolution of Culture and Human Sociality. Department of Psychology. University of Toronto. January 26, 2005.
- 81) Prosociality in Cross-Cultural Perspective. Invited presentation at the *LUCE Conference*. Pennsylvania State University. April 13, 2003.
- 82) Understanding a Cultural Species. Invited presentation at the *Innateness Workshop*. University of Maryland. Washington, D.C. March 8, 2003.
- 83) The Nature of Human Sociality. Invited lecture at the National Science Foundation. Alexandria, VA. March 6, 2003.
- 84) A Cultural Species. Invited presentation at *Towards a Scientific Concept of Culture*. Stanford University. Palo Alto. January 25, 2003.
- 85) Rapporteur Summary for the "Cooperation in Human Societies" Group at the *Dahlem Conference on the Genetic and Culture Evolution of Cooperation*. Berlin, Germany. March 2002.
- 86) Ethnography and Experiments in 15 small-scale societies. Invited presentation at the Max Planck Institute for Human Development (ABC group), Berlin, Germany. February 23, 2002.
- 87) Modeling Cultural Evolution. Invited presentation at the *Innateness Workshop*, Sheffield University, Sheffield, England. November 7, 2002
- 88) Cultural Differences in Risk Preferences (with R. McElreath). Invited paper at the *Human Behavior & Evolution Society Conference*. Salt Lake City, Utah. June 4 1999.
- 89) Cultural Differences in Risk Preferences (with R. McElreath). Invited paper at the Risk Initiative. Salt Lake City. June 2, 1999.

- 90) Rapporteur Summary for the "Bounded Rationality and Cultural Change" Group at the Dahlem Conference on Bounded Rationality, Berlin, Germany. March 1999.
- 91) Cross-Cultural Differences in Risk Preferences. Invited paper at the MacArthur Foundation's Preferences Network Conference. Chicago. December 1998.
- 92) The problem of culture and decision-making in economic anthropology. Invited paper at the *Society of Economic Anthropology*. Guadalajara, Mexico. April 1997.

Invited Lectures at Home University

- 93) Culture, Evolution and the Human Mind. Mind, Brain and Behavior Group. Cambridge, MA. Debate format. April 14, 2016.
- 94) The Psychology of a Cultural Species. Social Psychology Brown Bag. March 22, 2016.
- 95) Collective Brains and Innovation. Economic History Seminar. Cambridge, MA. March 11, 2016.
- 96) The Secret of Our Success. Peabody Museum Public Lecture. Cambridge, MA. February 24, 2016.
- 97) Evolution of Fairness. *Explorations of Fairness Conference*. Peter Wall Institute for Advance Study. January 20, 2012.
- 98) How culture drove human evolution. *This Hour has Six Big Ideas*. Faculty of Arts. University of British Columbia. November 17, 2011.
- 99) The Weirdest People in the World. *Emerging Science of Culture*. Green College. February 7, 2011.
- 100) The Cultural Brain Hypothesis: Implications for learning and development. *Workshop in Development Psycholog.* University of British Columbia. April 8, 2009.
- 101) On the Origins of Faith. Panel Discussion on Religion. Green College, University of British Columbia. March 30, 2009.
- 102) Culture, Social Norms and the Nature of Human Sociality (Or, Why Ethnographers Need Experiments, Game Theory, and Evolution). Green College Principal's Series. February 24, 2009.
- 103) Dual Inheritance Theory: The Evolution of Human Cultural Capacities and Cultural Evolution. *UBC Institute of Mental Health Colloquium*. February 5, 2009.
- 104) On the Nature of Human Sociality: Behavioral Experiments and Ethnography from 15 Small-scale Societies. *UBC/SFU Distinguished Speaker Series*, OBHR Division, University of British Columbia. February 1, 2008
- The evolution of cultural adaptations in Fiji. *Culture in Evolutionary Perspective*. Green College at the University British Columbia. April 14, 2007
- 106) Prestige and Cultural Learning. Invited presentation at the *Cognition and Development Seminar*. Department of Psychology. Emory University. November 4, 2003.

- 107) Foundations of Human Social Preferences. Department of Economics. Emory University. May 2003.
- 108) The Origins of Human Prosociality. Invited presentation at the *Evolution and Human Adaptation Program Lecture Series*. February 23, 20001.
- 109) Cross-cultural Experimental Economics. Invited presentation at in the *Hosmer Series*. University of Michigan Business School. February 15, 2000.
- 110) The Evolution of Prestige. Invited paper at the *Culture & Cognition Colloquium* series. University of Michigan. December 10, 1999.
- 111) Cross-cultural Experimental Economics. Invited paper at the MacArthur Foundation's *Preferences Network* Conference. Los Angeles. December 4, 1999.
- 112) Ultimatum and Public Goods Games among the Mapuche and Machiguenga. Invited paper at the MacArthur Foundation's Cross-Cultural Initiative Conference. Los Angeles. November 1999.
- 113) Ultimatum Game Bargaining and the Machiguenga. Invited paper at the MacArthur Foundation's *Preferences Network* Conference. Los Angeles. January 1997.

Other Fellowships, Grants, Honors & Awards (those not listed above under 'Major') Fellowships and Awards

- 1998 Graduate Division Fellowship at the University of California, Los Angeles (1 year)
- 1998 Collegium of University Teaching Fellows at the University of California, Los Angeles
- 1994 Teaching Assistantship in the Dept. of Anthropology, UCLA, for the 1994-95 year.
- 1993 Government Award for Outstanding Achievement in support of Mission Activities.
- 1993 Martin Marietta Peer Recognition Award for Outstanding Performance as voted by fellow team members.
- 1992 General Electric Peer Recognition Award for Outstanding Performance as voted by fellow team members
- 1991 Raymond W. Murray Award for the Outstanding Senior in the Department of Anthropology, Notre Dame, IN
- 1991 John J. Reilly Scholarship for excellence in the Arts & Letters/Engineering Double Degree Honors Program at the University of Notre Dame

Research Grants (less than 10K), Minor Fellowships and Awards

- 2011 HSS Grant: The Cultural Brain Hypothesis (\$7K)
- 2010 Green College Speaker Series: The Emerging Science of Culture (\$10K with matching)
- 2008 HSS Symposium Grant: Integrating science and the humanities (\$5K)
- 2002 Committee for Teaching Initiative Fund: Building an Indexed Database for Teaching Resources in Anthropology (\$800).
- 1994 Center for International Business Education grant to study social development and cultural capital among Mapuche and non-Mapuche in Chile (\$7K)

- 1994 Risk Initiative Grant for studying risk among the Mapuche (\$5K)
- 1999 Preferences Network Grant for Common-Pool Resources experiments among UCLA and University of Michigan undergraduates (\$2.4K)
- 1999 Preference Network Grant for risk control experiments among UCLA undergraduates (\$1.2K)
- 1998 MacArthur Foundation Grant for Experimental Economics Research with Mapuche (\$6.4K)
- 1996 MacArthur Foundation Grant for Ultimatum Game Research at UCLA (\$3K)
- 1996 Ford Foundation-ISOP Interdisciplinary Program for Developing Areas Grant (\$1.3K)
- 1996 Latin American Center Small Grants Award (\$2.5K)
- 1994 National Science Foundation Master's Improvement Research Grant (through UCLA, \$2.3K)
- 1994 Tinker Foundation for Latin American Studies Research Grant (\$1.5K)
- 1994 Teaching Assistantship in the Department of Anthropology, UCLA, for the 1994-95 year.
- 1993 Government Award for Outstanding Achievement in support of Mission Activities.
- 1993 Martin Marietta Peer Recognition Award for Outstanding Performance as voted by fellow team members.
- 1992 General Electric Peer Recognition Award for Outstanding Performance as voted by fellow team members

Classes Taught

Undergraduate

- Cultural Evolution (HEB 1290, Harvard)
- Introduction to Anthropology (Anthro 101, Emory)
- Psychological Anthropology (Anthro 260, Emory)
- Cultural Change: An Interdisciplinary Approach (Anthro 385, Emory)
- Culture, Cognition and Evolution (Psychology 205, UBC)
- Evolutionary Psychology (Psychology 358, UBC)
- Wealth and Poverty of Nations (Economics 234, UBC)
- Understanding Humans (ASTU 204a, UBC)
- Cognition and Culture (Psych 407, UBC)

Graduate

- Understanding Culture: Analytical and Modeling Approaches (Psych 529, Econ 590)
- Field and Analytical Methods in Anthropology (Anthro 585, Emory)
- Biocultural Seminar (Anthro 520R, Emory)
- Culture and Mind (Anthro 508, Emory)
- Culture and Cognition (Anthro and Psych, Michigan)
- Decision-making, rationality, and the nature of human morality and social behavior (Econ 590 and Psych 529, UBC)
- Modeling the Evolution of Social Behavior (Economics 590 and Psych 529, UBC)

Honor Societies

- Phi Beta Kappa
- Tau Beta Pi –National Engineering Honor Society
- Sigma Gamma Tau –National Aerospace Engineering Honor Society
- Lambda Alpha- National Anthropology Honor Society

Service Highlights

- Co-direction of the Centre for Human Evolution Cognition and Culture (2008 pres.)
- Editorial Advisory Board of Religion, Brain and Behavior
- Advisory Board for the Advances in Culture and Psychology Series
- Advisory Board for AHRC Culture and the Mind Project. PI Stephen Laurence.
- Series co-editor for Origins of Human Behavior and Culture at the University of California Press.
- Panelist for the National Science Foundation's *Human Social Dynamics* Review (2004).

Field Work Experience

- 2011 Yasawa Island, Fiji, Virtue Conflicts and Religious Priming (3 weeks, June-July)
- 2009 Yasawa Island, Fiji. Moral Intuitions and Reproductive History (1 month, June-July)
- 2007 Yasawa Island, Fiji. Folksociology and Poison Fish (1 month, Nov)
- 2006 Yasawa Island, Fiji. Ontogeny of Cultural Knowledge (3 months)
- 2005 Yasawa Island, Fiji. Ontogeny of Cultural Knowledge (1 month)
- 2004 Yasawa Island, Fiji, Ontogeny of Cultural Knowledge (1 month)
- 2003 Yasawa Island, Fiji, Behavioral Experiments and Cultural Knowledge (3 months)
- 2000 Mapuche, Southern Chile, Risk Economic Behavior (1 month)
- 1997 Mapuche, Southern Chile, Economic Decision-making (9 months)
- 1997 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (1 month).
- 1996 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (2 months).
- 1995 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (1 month).
- 1994 Machiguenga, Peruvian Amazon, Agricultural Change and Decision-making (2.5 months).

Reviewer for these Journals, Institutions and Presses

Institutions

- ♦ Templeton Foundation
- ◆ National Science Foundation (U.S.)
 - ◆ Cultural Anthropology
 - ♦ Archaeology
 - ♦ Social Dynamics

General Science Journals

- ♦ Nature
- ♦ Science
- ◆ Proceedings of the National Academy of Science
- ♦ Proceedings of the Royal Academy: Biology
- ♦ Philosophical Transactions of the Royal Society B
- ♦ Behavioral and Brain Sciences
- ♦ Current Zoology
- ♦ Current Biology
- ♦ PLoS One
- **♦** Nature Communications

Anthropology, Archaeology and Evolution Journals

- ♦ Current Anthropology
- ♦ American Antiquity
- ♦ Human Nature
- ♦ Evolutionary Anthropology
- ♦ Behavioral Ecology and Sociobiology
- ♦ Journal of Theoretical Biology
- ♦ Evolution and Human Behavior
- ♦ Human Biology
- ♦ Journal of Theoretical Population Biology
- ♦ Current Biology
- ♦ Biology Letters

Economics and Business Journals

- ♦ American Economic Review
- **♦** Econometrica
- ♦ Economic Journal
- ♦ Journal of Economic and Organizational Behavior
- ♦ Experimental Economics
- ♦ Academy of Management Journal
- ♦ American Economics Journal: Applied Economics
- ♦ Journal of Economic Growth

Psychology Journals

- ♦ Psychological Science
- **♦** Cognition
- ♦ Developmental Science
- ♦ Trends in Cognitive Science
- ♦ Evolution of Communication
- ♦ Perspectives in Psychological Science

Sociology and Philosophy Journals

♦ Rationality and Society

♦ European Review of Philosophy

Presses

- University of California
 University of Chicago Press
 University of Michigan Press